# **News Release**



FOR IMMEDIATE RELEASE

### May market offers buyers greater selection

**VANCOUVER, B.C.** – **June 4, 2010** – The number of properties listed for sale in Greater Vancouver continued to rise in May, while the number of sales showed a year-over-year decrease.

The Real Estate Board of Greater Vancouver (REBGV) reports that residential property sales in Greater Vancouver totalled 3,156 in May 2010, a decline of 10.4 per cent compared to the 3,524 sales in May 2009; 5.1 per cent more than the 3,002 sales in May 2008; and 27.1 per cent less than the 4,331 sales in May 2007. May 2010 sales also represent a 10.1 per cent decline compared to last month's sales.

In terms of number of property listings, last month marked the third consecutive month during which more than 7,000 homes were listed for sale on the Multiple Listing Service (MLS®) in Greater Vancouver.

New listings for detached, attached and apartment properties totalled 7,014 in May 2010, a 48.2 per cent increase compared to May 2009 when 4,733 new units were listed, and an 8.3 per cent decline compared to April 2010 when 7,648 properties were added to the MLS®.

At 17,492, the total number of property listings on the MLS® increased 10 per cent in May compared to last month, and is up 28.2 per cent compared to this time last year.

"Prospective home buyers in today's market have a broad selection to choose from in every property type. REAL-TORS® are telling us they're working with buyers who are not feeling as rushed to make a decision as they did late last year and earlier in the year," Jake Moldowan, REBGV president said.

Over the last 12 months, the overall MLSLink® Housing Price Index (HPI) benchmark price for all residential properties in Greater Vancouver increased 16.7 per cent to \$590,662 from \$506,201 in May 2009.

"It's important for those looking to buy or sell a home to remember that real estate is local and wise real estate decisions are made by those who understand current market conditions at the neighbourhood level," Moldowan said.

Sales of detached properties in May 2010 reached 1,256, a decrease of 10.4 per cent from the 1,402 detached sales recorded in May 2009 and a 4.4 per cent increase from the 1,203 units sold in May 2008. The benchmark price for detached properties increased 19.1 per cent from May 2009 to \$810,175.

Sales of apartment properties reached 1,354 in May 2010, a decline of 7.1 per cent compared to the 1,458 sales in May 2009 and an increase of 8.8 per cent compared to the 1,244 sales in May 2008. The benchmark price of an apartment property increased 13.9 per cent from May 2009 to \$398,783.

Attached property sales in May 2010 totalled 546, a decline of 17.8 per cent compared to the 664 sales in May 2009 and a 1.6 per cent decline from the 555 attached properties sold in May 2008. The benchmark price of an attached unit increased 14.8 per cent between May 2009 and 2010 to \$500,339.

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The Real Estate industry is a key economic driver in British Columbia. In 2009, 35,669 homes changed hands in the Board's area, generating \$1.49 billion in spin-off activity. The Real Estate Board of Greater Vancouver is an association representing more than 9,800 REALTORS® and their companies. The Board provides a variety of member services, including the Multiple Listing Service®. For more information on real estate, statistics, and buying or selling a home, contact a local REALTOR® or visit www.rebgv.org.



### **MLSLINK HOUSING PRICE INDEX**



May 2010

PROPERTY		BENCHMARK	PRICE	3 MONTH AVG	PRICE	1 YEAR	3 YEAR	5 YEAR
TYPE	AREA	PRICE	RANGE	BENCHMARK	INDEX		CHANGE	CHANGE
			(+/-)	PRICE		%	%	%
Residential	Greater Vancouver	\$590,662	0.5%	\$589,505	249.47	16.7	12.9	54.3
Detached	Greater Vancouver	\$810,175	1.1%	\$809,640	239.2	19.1	13.9	54.7
	Burnaby	\$787,865	2.2%	\$794,593	231.9	13.0	12.7	51.8
	Coquitlam	\$670,463	5.1%	\$690,906	235.9	11.3	5.2	45.6
	South Delta	\$664,558	3.3%	\$675,699	217.1	8.5	8.0	37.6
	Maple Ridge	\$461,386	2.4%	\$462,908	210.5	12.5	5.7	35.7
	Now Westminster	¢615,001	2.60/	¢600,275	253.0	15.0	11.2	50.3
	North Vancouver	\$935,538	2.5%	\$933,632	233.7	19.6	10.2	44.7
	Pitt Meadows	<b>\$517,794</b>	6.1%	\$527,544	212.5	9.0	الا.00	39.6
	Port Coquitlam	\$574,761	3.6%	\$563,021	242.9	17.6	10.7	49.1
	Port Moody	\$794,933	13.6%	\$720,937	239.0	22.8	32.4	70.4
	Richmond	\$892,150	1.9%	\$902,415	263.4	29.0	27.8	76.0
	Squamish	\$488,815	10.0%	\$498,646	185.7	1.2	-0.3	14.2
	Sunshine Coast	\$430,390	5.4%	\$422,012	244.9	7.9	5.0	36.6
	Vancouver East	\$756,067	1.9%	\$745,705	256.1	22.0	17.0	61.2
	Vancouver West	\$1,670,707	2 3%	\$1,670,888	278 R	21 0	26.4	Q7 1
	West Vancouver	\$1,426,456	4.7%	\$1,422,550	210.1	22.8	1.5	39.3
Attached	Greater Vancouver	\$500,339	0.8%	\$498,667	242.7	14.8	13.9	53.6
	Burnaby	\$492,628	1.3%	\$490,782	246.8	13.8	16.5	54.2
	Coquitlam	\$453,510	2.0%	\$450,526	244.6	21.3	15.4	50.9
	South Delta	\$468,460	6.5%	\$461,095	250.9	5.1	16.1	57.9
	Maple Ridge & Pitt Meadows	\$312.059	2.4%	\$313.494	216.5	6.8	1.4	39.2
	North Vancouver	\$629,312	2.5%	\$622,481	246.3	15.7	12.1	45.3
	Port Coquitlam	\$404,744	2.6%	\$406,160	222.6	10.2	8.9	40.9
	Port Moody	\$418,281	3.4%	\$411,305	249.6	16.8	9.3	51.2
	Richmond	\$519,734	1.4%	\$514,334	250.6	19.2	22.4	64.8
	Vancouver East	\$531,614	2.9%	\$536,563	248.6	11.9	12.6	57.1
	Vancouver West	\$765,044	2.7%	\$770,588	273.0	16.0	13.4	60.7
Apartment	Greater Vancouver	\$398,783	0.5%	\$397,356	259.4	13.9	11.3	54.3
	Burnaby	\$354,638	1.1%	\$353,686	265.1	13.1	12.5	51.7
	Coquitlam	\$296,909	2.2%	\$295,785	253.2	17.1	6.8	52.8
	South Delta	\$369,269	4.8%	\$363,955	240.5	11.4	14.0	55.4
	Maple Ridge & Pitt Meadows	\$254,830	3.3%	\$252,423	270.6	4.4	-2.2	53.6
	New Westminster	\$298 287	1 7%	\$298 988	242.3	10.6	5.8	58.3
	North Vancouver	\$405,553	1.9%	\$401,424	258.0	17.5	9.5	49.3
	Port Coquitlam	\$252,621	2.0%	\$253,226	295.9	8.4	7.3	48.4
	Port Moody	\$316,326	3.0%	\$308,321	269.9	10.9	7.4	50.6
	Richmond	\$344,716	1.2%	\$339,918	280.2	16.4	17.8	59.9
	Vancouver East	\$337,906	1.9%	\$336,525	276.6	10.2	12.7	65.6
	Vancouver West	\$510,885	1 በ%	\$510,794	259 9	15 0	12 1	52 3
	West Vancouver	\$667,398	8.8%	\$682,221	239.5	11.3	0.9	45.1

#### **HOW TO READ THE TABLE:**

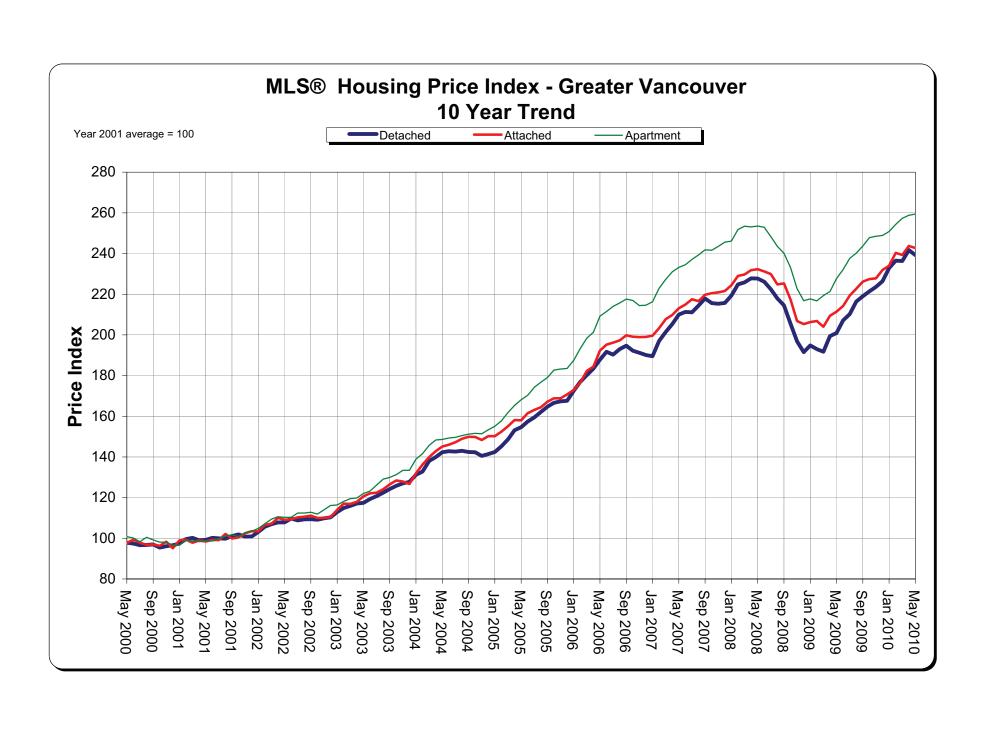
BENCHMARK PRICE: Estimated sale price of a benchmark property. Benchmarks represent a typical property within each market.

PRICE RANGE: Expresed as a + or - percentage of the benchmark price, there is a 90% probability the sale price of a benchmark house is within the interval.

PRICE INDEX: Index numbers estimate the percentage change in price on typical and constant quality properties over time. All figures are based on past sales.

In Year 2001, the indexes are averaged to 100

Key: \* = Sales sample too small; Price information not reported.



# **MLS® SALES Facts**

REALESTOF GREATE		Coquitlam	Delta - South	Islands - Gulf	Maple Ridge/Pitt Mead	New Westminster	North Vancouver	Port Coquitlam	Port Moody/Belcarra	Richmond	Squamish	Sunshine Coast	Vancouver East	Vancouver West	J OMO	Whistler/Pemberton	70TALS		
		Datashad	1	f			<del></del>						1		f				
	Number of	Detached Attached	115 88	118 57	71 8	3 0	111 33	36 12	94 40	50 28	21 23	156 113	24 10	58 4	175 40	150 67	64 10	10 13	1,256 546
May	Sales	Apartment	179	57 57	16	0	27	97	101	36	23 27	171	6	1	123	495	17	1	1,354
2010	Median	Detached	\$810,000	\$660,750	\$643,000	n/a	\$481,250	\$590,000	\$902,000	\$518,750	\$761,000	\$850,000	\$419,250	\$418,500	\$740,000	\$1,688,000	\$1,487,500	n/a	
	Selling	Attached	\$479,500	\$456,400	n/a	n/a	\$295,000	n/a	\$578,000	\$388,000	\$503,000	\$495,000	n/a	n/a	\$561,000	\$805,000	n/a	n/a	n/a
	Price	Apartment	\$347,500	\$295,000	n/a	n/a	\$221,000	\$301,000	\$382,500	\$233,500	\$345,500	\$350,313	n/a	n/a	\$325,750	\$463,600	n/a	n/a	
	Number	Detached	127	96	61	4	131	41	121	42	26	178	28	57	168	193	91	6	1,370
A:1	of Sales	Attached	98	59	8	0	46	10	51	28	28	116	14	9	41	88	7	13	616
April 2010		Apartment Detached	203	90	14	0	25	96	104	42	31	207	8	5	144	539	14	4	1,526
2010	Median Selling	Attached	\$769,000 \$487,450	\$685,000 \$468,000	\$635,000 n/a	n/a	\$490,000 \$320,500	\$565,000 n/a	\$890,000 \$645,000	\$572,850 \$378,450	\$728,750 \$510,000	\$795,000 \$476,500	\$539,500	\$415,000	\$750,000 \$581,000	\$1,698,000 \$762,250	\$1,545,000	n/a n/a	n/a
	Price	Apartment	\$345,000	\$279,250	n/a	n/a n/a	\$232,000	\$299,450	\$371,000	\$237,000	\$310,000	\$325,000	n/a n/a	n/a n/a	\$381,000	\$450,750	n/a n/a	n/a	II/a
	Number	Detached	140	116	63	6	144	32	134	34	29	170	18	45	180	232	55	4	1,402
	of	Attached	96	47	10	0	46	20	58	40	34	127	9	5	59	102	7	4	664
May	Sales	Apartment	187	69	15	0	24	92	103	25	33	200	10	4	139	529	19	9	1,458
2009	Median	Detached	\$689,500	\$538,250	\$550,000	n/a	\$415,000	\$530,000	\$765,900	\$516,500	\$650,000	\$654,495	n/a	\$365,000	\$625,000	\$1,400,000	\$1,200,000	n/a	
ļ	Selling Price	Attached	\$399,650	\$388,000	n/a	n/a	\$294,000	\$348,000	\$537,000	\$373,500	\$383,750	\$425,000	n/a	n/a	\$500,000	\$660,050	n/a	n/a	n/a
		Apartment	\$326,500	\$236,000	n/a	n/a	\$225,500	\$266,000	\$355,000	\$229,651	\$318,000	\$305,500	n/a	n/a	\$291,000	\$415,000	n/a	n/a	=
ļ	Number of	Detached	513	486	230	11	517	137	428	202	100	823	82	214	774	783	313	37	5,650
Jan	Sales	Attached Apartment	379	208	31	0	202	50	189	115	99	531	41	24	194	303	36	52	2,454 6,097
May. 2010	Median	Detached	808 \$778,000	321 \$660,000	71 \$635,000	0 n/a	132 \$488,000	400 \$615,000	398 \$888,000	168 \$525,250	132 \$775,750	874 \$836,100	35 \$504,750	17 \$415,000	589 \$742,250	2,061 \$1,720,000	73 \$1,460,000	18 \$965,000	0,091
	Selling	Attached	\$472,000	\$462,250	\$409,000	n/a	\$306,750	\$413,250	\$619,900	\$386,000	\$485,900	\$480,000	\$410,000	\$279,500	\$570,300	\$799,000	\$915,000	\$477,500	n/a
Year-to-date	Price	Apartment	\$342,500	\$275,000	\$325,000	n/a	\$232,000	\$295,000	\$379,250	\$237,000	\$350,000	\$331,500	\$267,000	n/a	\$328,000	\$465,000	\$725,000	n/a	
	Number	Detached	382	373	227	9	450	93	370	156	76	522	48	134	600	715	198	15	4,368
ļ	of	Attached	315	127	31	0	152	48	152	126	99	408	26	16	145	312	11	34	2,002
Jan	Sales	Apartment	595	240	51	0	78	326	313	121	110	631	19	14	398	1,643	55	30	4,624
May. 2009	Median	Detached	\$649,000	\$535,000	\$560,750	n/a	\$425,000	\$520,000	\$740,000	\$476,625	\$646,000	\$654,495	\$472,500	\$367,000	\$615,000		\$1,200,000	n/a	
Year-to-date	Selling Price	Attached Apartment	\$415,000 \$313,000	\$377,000 \$244,000	\$385,000 \$310,000	n/a n/a	\$285,000 \$210,000	\$343,900 \$260,000	\$527,500 \$324,000	\$367,500 \$222,000	\$388,000 \$306,150	\$418,000 \$285,000	\$330,000 n/a	n/a n/a	\$475,000 \$285,000	\$619,150 \$400,000	n/a \$581,000	\$376,500 \$273,075	n/a
		, waitinoit	φυ 10,000	ΨΖ44,000	ψ3 10,000	ıı/a	Ψ2 10,000	φ200,000	ψ324,000	ΨΖΖΖ,000	φυσυ, 100	φ203,000	II/a	ıı/a	Ψ203,000	φ400,000	φυσι,000	ψ213,013	

Note: Median Selling Prices are not reported for areas with less than 20 sales or for the Gulf Islands

## **MLS® LISTINGS Facts**

REAL ESTATE BOAR OF GREATER VANCOUV  May 2010			Burnaby	Coquitlam	Delta - South	Islands - Gulf	Maple Ridge/Pitt Mead.	New Westminster	North Vancouver	Port Coquitlam	Port Moody/Belcarra	Richmond	Squamish	Sunshine Coast	Vancouver East	Vancouver West		Whistler/Pemberton	TOTALS
	Number	Detached	229	246	86	20	270	67	224	83	67	377	73	154	385	385	226	39	2,931
	of Listings	Attached	175	84	20	17	78	14	78	51	55	206	23	15	94	182	17	46	1,155
May	Listings	Apartment	389	159	29	0	62	185	227	59	70	384	36	5	215	1,025	45	38	2,928
2010	2010 % Sales to	Detached Attached	50% 50%	48% 68%	83% 40%	15% 0%	41% 42%	54% 86%	42% 51%	60% 55%	31% 42%	41% 55%	33% 43%	38% 27%	45% 43%	39% 37%	28% 59%	26% 28%	n/a
	Listings	Apartment	46%	36%	55%	n/a	42%	52%	44%	61%	39%	45%	17%	20%	43% 57%	48%	38%	3%	II/a
	Number	Detached	275	280	118	17	293	69	275	117	63	385	49	162	408	424	195	39	3,169
	of	Attached	174	111	19	0	86	10	90	42	48	230	27	10	117	194	25	47	1,230
April	Listings	Apartment	428	186	44	0	58	172	216	71	91	396	23	3	306	1,163	42	50	3,249
2010	% Sales to	Detached	46%	34%	52%	24%	45%	59%	44%	36%	41%	46%	57%	35%	41%	46%	47%	15%	·
	Listings	Attached	56%	53%	42%	n/a	53%	100%	57%	67%	58%	50%	52%	90%	35%	45%	28%	28%	n/a
		Apartment	47%	48%	32%	n/a	43%	56%	48%	59%	34%	52%	35%	167%	47%	46%	33%	8%	<del> </del>
	Number	Detached	151	165	71	26	179	31	171	57	51	215	49	124	256	247	118	17	1,928
Mari	of Listings	Attached	124	65	12	0	71	21	62	35	28	158	29	21	64	124	10	35	859
May 2009	Listings	Apartment	238	126	26	1	43	113	183	73	46	223	32	8	176	608	28	22	1,946
2009	% Sales to	Detached Attached	93%	70%	89%	23%	80%	103%	78% 94%	60%	57%	79%	37%	36%	70% 92%	94%	47%	24%	n/a
	Listings	Apartment	77% 79%	72% 55%	83% 58%	n/a 0%	65% 56%	95% 81%	94% 56%	114% 34%	121% 72%	80% 90%	31% 31%	24% 50%	92% 79%	82% 87%	70% 68%	11% 41%	II/a
	Number	Detached	1,087	1,101	444	85	1,187	275	952	429	266	1,640	241	710	1,623	1,643	852	162	12,697
	of	Attached	705	397	76	17	377	65	340	214	193	939	110	70	386	749	85	205	4,928
Jan	Listings	Apartment	1,762	784	137	2	353	871	937	348	368	1,750	101	56	1,162	4,772	205	186	13,794
May. 2010	9/ Salas to	Detached	47%	44%	52%	13%	44%	50%	45%	47%	38%	50%	34%	30%	48%	48%	37%	23%	
Voor to doto*	% Sales to Listings	Attached	54%	52%	41%	0%	54%	77%	56%	54%	51%	57%	37%	34%	50%	40%	42%	25%	n/a
Year-to-date*		Apartment	46%	41%	52%	0%	37%	46%	42%	48%	36%	50%	35%	30%	51%	43%	36%	10%	
	Number	Detached	713	803	408	75	938	178	701	273	215	977	171	499	1,055	1,116	530	97	8,749
1	of Listings	Attached	565	282	52	1	333	86	280	188	182	660	105	47	276	614	51	164	3,886
Jan			1,049	481	99	3	213	577	630	262	230	1,037	112	54	817	2,935	132	117	8,748
May. 2009	% Sales to	Detached  Attached	54%	46%	56%	12%	48%	52%	53%	57%	35%	53%	28%	27%	57%	64%	37%	15%	n/o
Year-to-date*	Listings	Apartment	56% 57%	45% 50%	60% 52%	0% 0%	46% 37%	56% 56%	54% 50%	67% 46%	54% 48%	62% 61%	25% 17%	34% 26%	53% 49%	51% 56%	22% 42%	21% 26%	n/a

<sup>\*</sup> Year-to-date listings represent a cumulative total of listings rather than total active listings.

### **Real Estate Board of Greater Vancouver**

### **Listing & Sales Activity Summary**

	1 May 2009		ings 3 May 2010	Col. 2 & 3 Percentage Variance	5 May 2009	6 Apr 2010	7 May 2010	Sales Col. 6 & 7 Percentage Variance	9 Mar 2009 - May 2009	10 Mar 2010 - May 2010	Col. 9 & 10 Percentage Variance
BURNABY DETACHED ATTACHED APARTMENTS	151 124 238	275 174 428	229 175 389	% -16.7 0.6 -9.1	140 96 187	127 98 203	115 88 179	% -9.4 -10.2 -11.8	306 251 483	368 261 552	% 20.3 4.0 14.3
COQUITLAM  DETACHED  ATTACHED  APARTMENTS	165	280	246	-12.1	116	96	118	22.9	302	326	7.9
	65	111	84	-24.3	47	59	57	-3.4	112	148	32.1
	126	186	159	-14.5	69	90	57	-36.7	167	210	25.7
DELTA  DETACHED ATTACHED APARTMENTS	71	118	86	-27.1	63	61	71	16.4	192	176	-8.3
	12	19	20	5.3	10	8	8	0.0	26	24	-7.7
	26	44	29	-34.1	15	14	16	14.3	35	43	22.9
MAPLE RIDGE/PITT MEADOWS  DETACHED  ATTACHED  APARTMENTS	179	293	270	-7.8	144	131	111	-15.3	363	360	-0.8
	71	86	78	-9.3	46	46	33	-28.3	124	129	4.0
	43	58	62	6.9	24	25	27	8.0	57	90	57.9
NORTH VANCOUVER  DETACHED  ATTACHED  APARTMENTS	171	275	224	-18.5	134	121	94	-22.3	312	310	-0.6
	62	90	78	-13.3	58	51	40	-21.6	136	134	-1.5
	183	216	227	5.1	103	104	101	-2.9	252	278	10.3
NEW WESTMINSTER  DETACHED  ATTACHED  APARTMENTS	31	69	67	-2.9	32	41	36	-12.2	77	106	37.7
	21	10	14	40.0	20	10	12	20.0	37	33	-10.8
	113	172	185	7.6	92	96	97	1.0	250	280	12.0
PORT MOODY/BELCARRA DETACHED ATTACHED APARTMENTS	51	63	67	6.3	29	26	21	-19.2	59	77	30.5
	28	48	55	14.6	34	28	23	-17.9	73	70	-4.1
	46	91	70	-23.1	33	31	27	-12.9	85	85	0.0
PORT COQUITLAM  DETACHED  ATTACHED  APARTMENTS	57	117	83	-29.1	34	42	50	19.0	111	137	23.4
	35	42	51	21.4	40	28	28	0.0	101	90	-10.9
	73	71	59	-16.9	25	42	36	-14.3	97	118	21.6
RICHMOND DETACHED ATTACHED APARTMENTS	215	385	377	-2.1	170	178	156	-12.4	423	556	31.4
	158	230	206	-10.4	127	116	113	-2.6	348	378	8.6
	223	396	384	-3.0	200	207	171	-17.4	492	578	17.5
SUNSHINE COAST DETACHED ATTACHED APARTMENTS	124	162	154	-4.9	45	57	58	1.8	106	154	45.3
	21	10	15	50.0	5	9	4	-55.6	12	15	25.0
	8	3	5	66.7	4	5	1	-80.0	12	10	-16.7
SQUAMISH DETACHED ATTACHED APARTMENTS	49 29 32	49 27 23	73 23 36	49.0 -14.8 56.5	18 9 10	28 14 8	24 10 6	-14.3 -28.6 -25.0	36 20 15	63 32 22	75.0 60.0 46.7
VANCOUVER EAST DETACHED ATTACHED APARTMENTS	256	408	385	-5.6	180	168	175	4.2	466	517	10.9
	64	117	94	-19.7	59	41	40	-2.4	117	122	4.3
	176	306	215	-29.7	139	144	123	-14.6	317	387	22.1
VANCOUVER WEST DETACHED ATTACHED APARTMENTS	247	424	385	-9.2	232	193	150	-22.3	569	551	-3.2
	124	194	182	-6.2	102	88	67	-23.9	261	219	-16.1
	608	1163	1025	-11.9	529	539	495	-8.2	1281	1421	10.9
WHISTLER  DETACHED ATTACHED APARTMENTS	17	39	39	0.0	4	6	10	66.7	9	24	166.7
	35	47	46	-2.1	4	13	13	0.0	22	33	50.0
	22	50	38	-24.0	9	4	1	-75.0	23	9	-60.9
WEST VANCOUVER/HOWE SOUND DETACHED ATTACHED APARTMENTS	118	195	226	15.9	55	91	64	-29.7	149	227	52.3
	10	25	17	-32.0	7	7	10	42.9	10	23	130.0
	28	42	45	7.1	19	14	17	21.4	47	49	4.3
GRAND TOTALS  DETACHED  ATTACHED  APARTMENTS	1902	3152	2911	-7.6	1396	1366	1253	-8.3	3480	3952	13.6
	859	1230	1138	-7.5	664	616	546	-11.4	1650	1711	3.7
	1945	3249	2928	-9.9	1458	1526	1354	-11.3	3613	4132	14.4

#### Real Estate Board of Greater Vancouver Average Price Graph January 1977 to May 2010

DETACHED ----- CONDOMINIUM ——ATTACHED ——APARTMENTS

IN THOUSANDS (\$) 1200 \$955,154 1000 800 600 \$541,507 400 \$442,835 200

1977 1978 1979 1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010

NOTE: From 1977 - 1984 condominium averages were not separated into attached & apartment.