News Release



FOR IMMEDIATE RELEASE

Home listings rise to start the spring season

VANCOUVER, B.C. – April 6, 2010 – A steady influx of new listings has helped create a balanced 'typical spring' housing market in the Greater Vancouver region.

The Real Estate Board of Greater Vancouver (REBGV) reports that new listings for detached, attached and apartment properties in Greater Vancouver totalled 7,004 in March 2010. This represents a 60 per cent increase compared to March 2009 when 4,385 new units were listed, and a 52.1 per cent increase compared to February 2010 when 4,606 properties were listed on the Multiple Listing Service® (MLS®).

At 13,538, the total number of property listings on the Multiple Listing Service (MLS®) increased 19 per cent in March compared to last month, but remains 7.6 per cent below this time last year.

"The total number of homes listed for sale on our MLS® is at its highest level in 10 months, which translates into more options and variety for those looking to buy during the traditionally busy spring period," Jake Moldowan, REBGV president said.

Residential property sales in Greater Vancouver reached 3,137 in March 2010, a 38.5 per cent increase compared to March 2009, a 4.7 per cent increase over March 2008, and a 12.4 per cent decrease compared to March 2007. The current figure also represents a 26.8 per cent increase compared to the 2,473 sales recorded in February 2010.

"With a sales-to-listing ratio of 23 per cent, we see a healthy balance between buyer demand and seller supply in the marketplace," Moldowan said.

Over the last 12 months, the MLSLink® Housing Price Index (HPI) benchmark price for all residential properties in Greater Vancouver increased 20.3 per cent to \$584,435 from \$485,845 in March 2009. This price is 2.8 per cent above the previous high point in the market in May 2008 when the residential benchmark price sat at \$568,411.

Sales of detached properties in March 2010 reached 1,336, an increase of 49 per cent from the 897 detached sales recorded in March 2009 and a 19.7 per cent increase from the 1,116 units sold in March 2008. The benchmark price for detached properties increased 23.3 per cent from March 2009 to \$800,341, but declined 0.6 per cent compared to last month when the benchmark price was \$800,796.

Sales of apartment properties in March 2010 reached 1,252, an increase of 28.3 per cent compared to the 976 sales in March 2009 and a decline of 8.6 per cent compared to the 1,370 sales in March 2008. The benchmark price of an apartment property increased 17.3 per cent from March 2009 to \$395,507 and is up 1.2 per cent compared to last month when the benchmark price was \$390,899.

Attached property sales in March 2010 totalled 549, an increase of 40.1 per cent compared to the 392 sales in March 2009 and a 7.4 per cent increase from the 511 attached properties sold in March 2008. The benchmark price of an attached unit increased 17.3 per cent between March 2009 and 2010 to \$493,263, but declined 0.5 per cent compared to last month when the benchmark price was \$495,496.

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The Real Estate Board of Greater Vancouver is an association representing more than 9,600 REALTORS®. The Real Estate Board provides a variety of membership services, including the Multiple Listing Service®. For more information on real estate, statistics, and buying or selling a home, contact a local REALTOR® or visit www.rebgv.org.

For more information please contact: Craig Munn, Assistant Manager, Communications Real Estate Board of Greater Vancouver Phone: (604) 730-3146 Fax: (604) 730-3102 E-mail: cmunn@rebgv.org



MLSLINK HOUSING PRICE INDEX



March 2010

PROPERTY		BENCHMARK	PRICE	3 MONTH AVG	PRICE	1 YEAR	3 YEAR	5 YEAR
TYPE	AREA	PRICE	RANGE	BENCHMARK	INDEX	CHANGE	CHANGE	CHANGE
			(+/-)	PRICE		%	%	%
Residential	Greater Vancouver	\$584,435	0.5%	\$579,862	246.84	20.3	15.5	58.3
Detached	Greater Vancouver	\$800,341	1.1%	\$796,545	236.3	23.3	17.3	59.1
	Burnaby	\$803,919	2.0%	\$781,671	236.6	24.8	19.0	61.6
	Coquitlam	\$682,956	5.5%	\$697,775	240.3	12.0	13.2	61.4
	South Delta	\$664,472	3.5%	\$663,344	217.1	13.6	12.8	44.5
	Maple Ridge	\$457,793	2.5%	\$452,833	208.8	14.2	7.8	37.7
	New Westminster	\$608.192	4.3%	\$593.913	250.7	18.2	16.6	54.5
	North Vancouver	\$927,122	2.5%	\$916,732	231.6	24.5	13.8	47.5
	Pitt Meadows	\$523,239	8.3%	\$514,31 <i>f</i>	214.8	22.6	13.9	42.7
	Port Coquitlam	\$538,387	4.1%	\$556,771	227.6	8.1	9.7	42.2
	Port Moody	\$589,126	12.7%	\$667,281	177.1	25.5	-9.5	25.7
	Richmond	\$899,416	1.6%	\$874,843	265.5	35.1	33.7	83.6
	Squamish	\$517,803	8.8%	\$506,220	196.7	-2.3	12.1	41.8
	Sunshine Coast	\$407,782	5.4%	\$417,824	232.0	12.2	1.3	33.9
	Vancouver East	\$734,371	2.1%	\$731,392	248.7	20.2	17.9	62.4
	Vancouver West	\$1,656,986	2 1%	\$1 632 7 <u>4</u> 5	275 N	47 ∩	33 7	92.1
	West Vancouver	\$1,440,747	4.5%	\$1,445,305	212.2	29.9	7.4	45.0
Attached	Greater Vancouver	\$493,263	U./%	\$490,413	239.3	17.3	15.2	54.3
	Burnaby	\$486,351	1.4%	\$477,319	243.6	15.4	16.4	57.3
	Coquitlam	\$445,468	2.5%	\$441,003	240.3	20.3	11.3	53.0
	South Delta	\$448,729	6.0%	\$494,476	240.3	14.3	13.0	59.1
	Maple Ridge & Pitt Meadows	\$308,719	2.2%	\$310.928	214.1	8.3	5.0	38.5
	North Vancouver	\$609,725	2.3%	\$600,505	238.6	18.0	12.6	44.7
	Port Coquitiam	\$406,235	2.3%	\$4U5,5 <i>f</i> 1	223.4	9.4	10.5	41.4
	Port Moody	\$401,747	3.6%	\$398,138	239.8	13.6	7.8	49.9
	Richmond	\$509,847	1.2%	\$506,630	245.9	21.5	24.4	64.8
	Vancouver East	\$527,125	2.8%	\$518,175	246.5	18.7	14.4	62.4
	Vancouver West	\$770,766	2.9%	\$764,944	275.0	23.4	18.4	55.8
Apartment	Greater Vancouver	\$395,507	0.6%	\$390,631	257.3	17.3	13.2	59.0
	Burnaby	\$351,299	1.2%	\$351,220	262.6	16.0	13.5	60.5
	Coquitlam	\$295,585	2.2%	\$294,471	252.1	17.9	10.7	56.3
	South Delta	\$358,133	4.8%	\$363,580	233.2	4.4	10.7	51.6
	Maple Ridge & Pitt Meadows	\$247,594	2.8%	\$245,343	262.9	6.2	0.4	46.4
	Now Westminster	\$205,726	1 9%	¢201,017	340.3	12.2	7.6	50 1
	North Vancouver	\$408,337	2.3%	\$391,822	259.8	17.6	12.7	57.8
	Port Coquitiam	\$∠54,674	Ⴈ.ၓ%	ֆ ∠55,პპ <i>I</i>	∠ყర.პ	12.2	9.7	54.8
	Port Moody	\$302,088	3.0%	\$300,170	257.8	10.7	3.8	51.2
	Richmond	\$337,202	1.1%	\$332,027	274.1	19.7	17.9	68.9
	Vancouver East	\$333,185	1.9%	\$333,498	272.8	12.4	14.2	71.0
	Vancouver West	\$509 246	1 1%	\$501 719	259.0	20.6	14 4	55.8
	West Vancouver	\$651,881	8.7%	\$630,613	233.9	22.1	8.2	44.1

HOW TO READ THE TABLE:

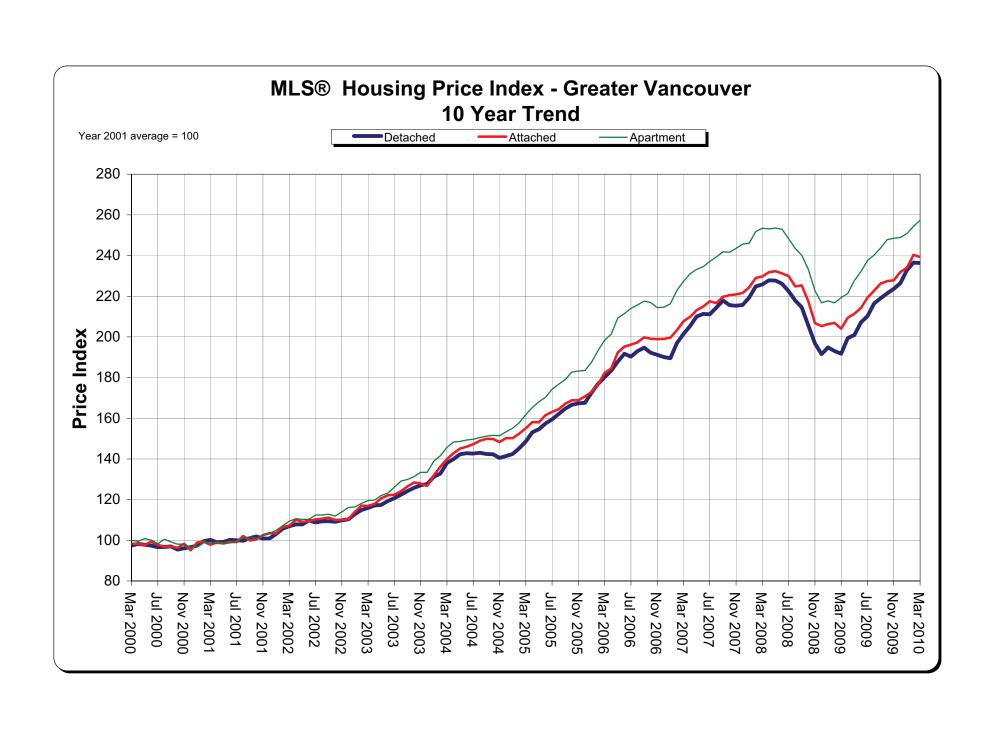
BENCHMARK PRICE: Estimated sale price of a benchmark property. Benchmarks represent a typical property within each market.

PRICE RANGE: Expresed as a + or - percentage of the benchmark price, there is a 90% probability the sale price of a benchmark house is within the interval.

PRICE INDEX: Index numbers estimate the percentage change in price on typical and constant quality properties over time. All figures are based on past sales.

In Year 2001, the indexes are averaged to 100

Key: * = Sales sample too small; Price information not reported.



MLS® SALES Facts

REALEST OF GREATE Ma 20		Coquitlam	Delta - South	Islands - Gulf	Maple Ridge/Pitt Moz.	New Westminster	North Vancouver	Port Coquitlam	Port Moody/Belcarra	Richmond	Squamish	Sunshine Coast	Vancouver East	Vancouver West	Town	Whistler/Pemberton	TOTALS		
	Number	Detached	126	112	44	3	118	29	95	45	30	222	11	39	174	208	72	8	1,336
	of	Attached	75	32	8	0	50	11	43	34	19	149	8	2	41	64	6	7	549
March	Sales	Apartment	170	63	13	0	38	87	73	40	27	200	8	4	120	387	18	4	1,252
2010	Median	Detached	\$773,000	\$640,500	\$622,500	n/a	\$492,000	\$656,100	\$889,000	\$545,000	\$875,000	\$848,000	n/a	\$400,000	\$770,000	\$1,745,000	\$1,465,000	n/a	i
	Selling	Attached	\$460,000	\$465,950	n/a	n/a	\$304,000	n/a	\$639,500	\$386,500	n/a	\$499,500	n/a	n/a	\$555,000	\$819,500	n/a	n/a	n/a
	Price	Apartment	\$340,000	\$283,000	n/a	n/a	\$232,000	\$274,000	\$369,000	\$232,750	\$375,000	\$338,000	n/a	n/a	\$331,500	\$484,250	n/a	n/a	<u> </u>
	Number	Detached	77	94	38	0	85	21	78	40	10	154	10	33	145	130	60	8	983
F	of Sales	Attached	62	34	6	0	48	7	30	18	18	81	3	7	36	54	6	6	416
February 2010		Apartment	144	58	21	0	24	73	65	31	25	154	3	5	112	342	15	2	1,074
2010	Median Selling	Detached Attached	\$753,000	\$662,000	\$667,000	n/a	\$497,000	\$629,100	\$871,750	\$495,000	n/a	\$822,500	n/a	\$425,000	\$750,000	\$1,688,000	\$1,425,000	n/a	n/o
	Price	Apartment	\$458,000 \$342,750	\$450,500 \$262,500	n/a \$335,000	n/a n/a	\$307,500 \$254,333	n/a \$292,800	\$611,000 \$375,000	n/a \$240,000	n/a \$360,000	\$482,500 \$348,000	n/a n/a	n/a n/a	\$586,000 \$333,500	\$804,500 \$488,750	n/a n/a	n/a n/a	n/a
	Number	Detached	70	82	73	2	92	14	69	28	12	118	7	30	119	144	35	2	897
	of	Attached	67	29	5	0	30	8	29	22	15	89	6	4	20	61	0	7	392
March	Sales	Apartment	134	39	12	0	17	79	65	31	26	130	2	3	81	334	15	8	976
2009	Median	Detached	\$623,500	\$529,500	\$575,500	n/a	\$415,000	n/a	\$725,000	\$472,500	n/a	\$660,000	n/a	\$369,000	\$620,000	\$1,190,000	\$1,225,000	n/a	
	Selling	Attached	\$422,000	\$348,000	n/a	n/a	\$260,500	n/a	\$475,000	\$346,450	n/a	\$402,800	n/a	n/a	\$432,250	\$600,000	n/a	n/a	n/a
	Price	Apartment	\$295,000	\$230,000	n/a	n/a	n/a	\$260,000	\$317,000	\$220,000	\$298,500	\$283,500	n/a	n/a	\$287,000	\$390,000	n/a	n/a	<u> </u>
	Number	Detached	271	272	98	4	275	60	213	110	53	489	30	99	431	440	158	21	3,024
	of Sales	Attached	193	92	15	0	123	28	98	59	48	302	17	11	113	148	19	26	1,292
Jan	Sales	Apartment	426	174	41	0	80	207	193	90	74	496	21	11	322	1,027	42	13	3,217
Mar. 2010	Median	Detached	\$774,000	\$650,000	\$634,000	n/a	\$488,500	\$628,550	\$883,250	\$523,750	\$839,900	\$837,500	\$509,750	\$415,000	\$740,000	\$1,730,000	\$1,435,000	\$920,000	1 ,
Year-to-date	Selling Price	Attached Apartment	\$460,000 \$341,750	\$480,950 \$270,000	n/a \$325,000	n/a	\$307,000 \$233,000	\$424,700 \$286,000	\$632,450 \$379,900	\$396,000 \$239,500	\$436,500 \$348,500	\$485,000 \$330,500	n/a \$266,000	n/a	\$570,000 \$330,500	\$814,500 \$475,000	n/a \$667,500	\$428,500	n/a
		Detached	\$341,750 146	153	108	n/a 2	\$233,000 179	\$286,000 30	127	73	\$348,500	\$330,500 217	\$266,000 19	n/a 58	\$330,500 253	290	84	n/a 8	1,776
	Number of	Attached	131	44	108	0	58	19	45	73 47	41	149	19	8	253 48	112	0 4 1	o 19	744
Jan	Sales	Apartment	246	112	28	0	38	155	126	55	51	269	6	5	162	696	23	15	1,987
Mar. 2009	Median	Detached	\$631,500	\$530,000	\$565,000	n/a	\$420,000	\$526,000	\$703,500	\$455,000	\$609,000	\$650,000	n/a	\$350,500	\$610,000	\$1,180,000	\$1,200,000	n/a	
	Selling	Attached	\$415,000	\$341,700	n/a	n/a	\$273,500	n/a	\$475,000	\$349,900	\$390,000	\$400,000	n/a	n/a	\$462,250	\$599,000	n/a	n/a	n/a
Year-to-date	Price	Apartment	\$300,000	\$245,000	\$310,500	n/a	\$208,750	\$258,000	\$313,000	\$212,000	\$295,000	\$273,000	n/a	n/a	\$285,000	\$395,500	\$434,850	n/a	1

Note: Median Selling Prices are not reported for areas with less than 20 sales or for the Gulf Islands

MLS® LISTINGS Facts

REALES OF GREATE Ma		SOAF		Coquitlam	Delta - South	Islands - Gulf	Maple Ridge/Pitt Meadon	New Westminster	North Vancouver	Port Coquitlam	Port Moody/Belcarra	Richmond	Squamish	Sunshine Coast	Vancouver East	Vancouver West	10wo	Whistler/Pemberton	TOTALS
	Number	Detached	248	230	96	23	241	68	211	95	52	372	54	151	331	370	179	33	2,754
March	of Listings	Attached Apartment	143 400	90 172	19 17	0	91 56	16 197	79 203	49 82	38 71	243 393	25 15	12 15	63 276	175 1,168	14 41	49 38	1,106 3,144
2010		Detached	51%	49%	46%	13%	49%	43%	45%	47%	58%	60%	20%	26%	53%	56%	40%	24%	0,144
	% Sales to Listings	Attached	52%	36%	42%	n/a	55%	69%	54%	69%	50%	61%	32%	17%	65%	37%	43%	14%	n/a
	Lictings	Apartment	43%	37%	76%	n/a	68%	44%	36%	49%	38%	51%	53%	27%	43%	33%	44%	11%	
	Number	Detached	161	187	81	12	184	31	117	65	39	268	27	128	249	220	110	22	1,901
	of Listings	Attached	105	61	10	0	66	13	47	42	34	133	13	11	50	86	17	22	710
February 2010	Listings	Apartment	268	139	23	0	62	148	114	61	64	286	12	11	152	601	29	25	1,995
2010	% Sales to	Detached Attached	48%	50%	47%	0%	46%	68%	67%	62%	26%	57%	37% 23%	26%	58%	59%	55%	36%	n/o
	Listings	Apartment	59% 54%	56% 42%	60% 91%	n/a n/a	73% 39%	54% 49%	64% 57%	43% 51%	53% 39%	61% 54%	23% 25%	64% 45%	72% 74%	63% 57%	35% 52%	27% 8%	n/a
	Number	Detached	164	180	102	18	201	37	139	56	44	196	26	121	231	205	110	19	1,849
	of	Attached	124	69	18	1	80	15	54	43	45	133	18	9	56	131	8	29	833
March	Listings	Apartment	226	96	13	1	43	107	127	40	43	175	15	8	180	587	23	19	1,703
2009	0/ 0-1 4-	Detached	43%	46%	72%	11%	46%	38%	50%	50%	27%	60%	27%	25%	52%	70%	32%	11%	
	% Sales to Listings	Attached	54%	42%	28%	0%	38%	53%	54%	51%	33%	67%	33%	44%	36%	47%	0%	24%	n/a
		Apartment	59%	41%	92%	0%	40%	74%	51%	78%	60%	74%	13%	38%	45%	57%	65%	42%	
	Number	Detached	583	575	240	48	624	139	453	229	136	878	119	394	830	834	431	84	6,597
1	of Listings	Attached	356	202	37	0	213	41	172	121	90	503	60	45	175	373	43	112	2,543
Jan	Listings	Apartment	945	439	64	2	233	514	494	218	207	970	42	48	641	2,584	118	98	7,617
Mar. 2010	% Sales to	Detached	46%	47%	41%	8%	44%	43%	47%	48%	39%	56%	25%	25%	52%	53%	37%	25%	- I-
Year-to-date*	Listings	Attached Apartment	54% 45%	46% 40%	41% 64%	n/a	58% 34%	68% 40%	57% 39%	49% 41%	53% 36%	60% 51%	28% 50%	24% 23%	65% 50%	40% 40%	44% 36%	23%	n/a
	Number	Detached	409	433	238	0% 30	565	113	39%	161	120	51%	84	23%	557	603	288	13% 61	4,859
	Number of	Attached	320	166	32	1	208	44	148	113	108	333	48	18	131	369	27	96	2,162
Jan	Listings		588	261	56	2	127	350	329	129	134	551	41	17	466	1,775	76	78	4,980
Mar. 2009		Detached	36%	35%	45%	7%	32%	27%	33%	45%	24%	40%	23%	22%	45%	48%	29%	13%	
	% Sales to Listings	Attached	41%	27%	31%	0%	28%	43%	30%	42%	38%	45%	25%	44%	37%	30%	4%	20%	n/a
Year-to-date*	93	Apartment	42%	43%	50%	0%	30%	44%	38%	43%	38%	49%	15%	29%	35%	39%	30%	19%	1

^{*} Year-to-date listings represent a cumulative total of listings rather than total active listings.

Real Estate Board of Greater Vancouver

Listing & Sales Activity Summary

			<u>ings</u>					<u>Sales</u>			
	1 Mar 2009	2 Feb 2010	3 Mar 2010	Col. 2 & 3 Percentage Variance	5 Mar 2009	6 Feb 2010	7 Mar 2010	Col. 6 & 7 Percentage Variance	9 Jan 2009 - Mar 2009	10 Jan 2010 - Mar 2010	Col. 9 & 10 Percentage Variance
BURNABY				%				%			%
DETACHED	164	161	248	54.0	70	77	126	63.6	146	271	85.6
ATTACHED APARTMENTS	124 226	105 268	143 400	36.2 49.3	67 134	62 144	75 170	21.0 18.1	131 246	193 426	47.3 73.2
COQUITLAM											
DETACHED	180	187	230	23.0	82	94	112	19.1	153	272	77.8
ATTACHED APARTMENTS	69 96	61 139	90 172	47.5 23.7	29 39	34 58	32 63	-5.9 8.6	44 112	92 174	109.1 55.4
DELTA											
DETACHED	102	81	96	18.5	73	38	44	15.8	108	98	-9.3
ATTACHED APARTMENTS	18 13	10 23	19 17	90.0 -26.1	5 12	6 21	8 13	33.3 -38.1	10 28	15 41	50.0 46.4
MAPLE RIDGE/PITT MEADOWS											
DETACHED	201	184	241	31.0	92	85	118	38.8	179	275	53.6
ATTACHED APARTMENTS	80 43	66 62	91 56	37.9 -9.7	30 17	48 24	50 38	4.2 58.3	58 38	123 80	112.1 110.5
NORTH VANCOUVER											
DETACHED	139	117	211	80.3	69	78	95	21.8	127	213	67.7
ATTACHED APARTMENTS	54 127	47 114	79 203	68.1 78.1	29 65	30 65	43 73	43.3 12.3	45 126	98 193	117.8 53.2
NEW WESTMINSTER											
DETACHED	37	31	68	119.4	14	21	29	38.1	30	60	100.0
ATTACHED APARTMENTS	15 107	13 148	16 197	23.1 33.1	8 79	7 73	11 87	57.1 19.2	19 155	28 207	47.4 33.5
PORT MOODY/BELCARRA											
DETACHED	44	39	52	33.3	12	10	30	200.0	29	53	82.8
ATTACHED APARTMENTS	45 43	34 64	38 71	11.8 10.9	15 26	18 25	19 27	5.6 8.0	41 51	48 74	17.1 45.1
PORT COQUITLAM											
DETACHED	56	65	95	46.2	28	40	45	12.5	73	110	50.7
ATTACHED APARTMENTS	43 40	42 61	49 82	16.7 34.4	22 31	18 31	34 40	88.9 29.0	47 55	59 90	25.5 63.6
RICHMOND											
DETACHED	196	268	372	38.8	118	154	222	44.2	217	489	125.3
ATTACHED APARTMENTS	133 175	133 286	243 393	82.7 37.4	89 130	81 154	149 200	84.0 29.9	149 269	302 496	102.7 84.4
SUNSHINE COAST											
DETACHED	121	128	151	18.0	30	33	39	18.2	58	99	70.7
ATTACHED APARTMENTS	9	11 11	12 15	9.1 36.4	4	7 5	2 4	-71.4 -20.0	8 5	11 11	37.5 120.0
SQUAMISH											
DETACHED	26	27	54	100.0	7	10	11	10.0	19	30	57.9
ATTACHED APARTMENTS	18 15	13 12	25 15	92.3 25.0	6 2	3	8 8	166.7 166.7	12 6	17 21	41.7 250.0
VANCOUVER EAST											
DETACHED	231	249	331	32.9	119	145	174	20.0	253	431	70.4
ATTACHED APARTMENTS	56 180	50 152	63 276	26.0 81.6	20 81	36 112	41 120	13.9 7.1	48 162	113 322	135.4 98.8
VANCOUVER WEST											
DETACHED	205	220	370	68.2	144	130	208	60.0	290	440	51.7
ATTACHED APARTMENTS	131 587	86 601	175 1168	103.5 94.3	61 334	54 342	64 387	18.5 13.2	112 696	148 1027	32.1 47.6
WHISTLER											
DETACHED	19	22	33	50.0	2	8	8	0.0	8	21	162.5
ATTACHED APARTMENTS	29 19	22 25	49 38	122.7 52.0	7 8	6 2	7 4	16.7 100.0	19 15	26 13	36.8 -13.3
WEST VANCOUVER/HOWE SOUND											
DETACHED	110	110	179	62.7	35	60	72	20.0	84	158	88.1
ATTACHED APARTMENTS	8 23	17 29	14 41	-17.6 41.4	0 15	6 15	6 18	0.0 20.0	1 23	19 42	1800.0 82.6
GRAND TOTALS											
DETACHED	1831	1889	2731	44.6	895	983	1333	35.6	1774	3020	70.2
ATTACHED	832	710	1106	55.8	392	416	549	32.0	744	1292	73.7
APARTMENTS	1702	1995	3144	57.6	976	1074	1252	16.6	1987	3217	61.9

Real Estate Board of Greater Vancouver Average Price Graph January 1977 to March 2010

DETACHED ----- CONDOMINIUM ——ATTACHED ——APARTMENTS

IN THOUSANDS (\$) 1200 \$1,002,020 1000 800 600 \$533,481 400 \$432,755 200

1977 1978 1979 1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010

NOTE: From 1977 - 1984 condominium averages were not separated into attached & apartment.