# **News Release**



FOR IMMEDIATE RELEASE

### Housing supply and demand reach closer alignment in January

**VANCOUVER, B.C. – February 2, 2010** – Diverse selection and favourable interest rates continue to drive demand in the Greater Vancouver housing market.

The Real Estate Board of Greater Vancouver (REBGV) reports that residential property sales in Greater Vancouver totalled 1,923 in January 2010, an increase of 152.4 per cent compared to January 2009 when 762 sales were recorded and a 23.5 per cent decline compared to the 2,515 sales recorded in December 2009.

In terms of historical perspective, January ranked as an average month for number of residential housing sales over the past decade, with higher sales in January 2002, 2003, 2004, and 2006.

Over the last 12 months, the MLSLink® Housing Price Index (HPI) benchmark price for all residential properties in Greater Vancouver increased 17.2 per cent to \$573,241 from \$489,007 in January 2009. This price is 0.8 per cent above the previous high point in the market in May 2008 when the residential benchmark price sat at \$568,411.

"Although home prices in the region have largely returned to their previous peaks, we still see a significant number of first-time and move-up buyers in the market, thanks to low interest rates and the diverse range of properties available today," Jake Moldowan, REBGV president-elect said.

"There is also closer alignment between supply and demand in today's housing market. At 18 per cent, the sales-to-active listings ratio in January is approximately 10 per cent lower than we've seen in our market over the last six months," Moldowan said.

New listings for detached, attached and apartment properties in Greater Vancouver totalled 5,147 in January 2010. This represents a 39.1 per cent increase compared to January 2009 when 3,700 new units were listed, and a 139.1 per cent increase compared to December 2009 when 2,153 properties were listed on the Multiple Listing Service® (MLS®) in Greater Vancouver.

At 10,218, the total number of property listings on the MLS® increased 14 per cent in January compared to last month and declined 26 per cent from this time last year.

"Looking ahead, it's difficult to know exactly what the Olympic effect will be on our market in February, although I think it's fair to say it should be a quieter period for home buyers and sellers and so, in fact, may be a good time for motivated buyers to search for properties," Moldowan said.

In January, sales of detached properties increased 141.4 per cent to 705 from the 292 detached sales recorded during the same period in 2009. The benchmark price, as calculated by the MLSLink® Housing Price Index, for detached properties increased 19.5 per cent from January 2009 to \$788,499.

Sales of apartment properties in January 2010 increased 146.8 per cent to 891 compared to 361 sales in January 2009. The benchmark price of an apartment property increased 15.2 per cent from January 2009 to \$385,487.

Attached property sales in January 2010 are up 200 per cent to 327, compared with the 109 sales in January 2009. The benchmark price of an attached unit increased 13.4 per cent between January 2009 and 2010 to \$482,478.

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The Real Estate Board of Greater Vancouver is an association representing more than 9,600 REALTORS®. The Real Estate Board provides a variety of membership services, including the Multiple Listing Service®. For more information on real estate, statistics, and buying or selling a home, contact a local REALTOR® or visit www.rebgv.org.



### **MLSLINK HOUSING PRICE INDEX**



### January 2010

PROPERTY		BENCHMARK	PRICE	3 MONTH AVG	PRICE	1 YEAR	3 YEAR	5 YEAR
TYPE	AREA	PRICE	RANGE	BENCHMARK	INDEX		CHANGE	CHANGE
			(+/-)	PRICE		%	%	%
Residential	Greater Vancouver	\$573,241	0.6%	\$564,363	242.12	17.2	19.6	61.7
Detached	Greater Vancouver	\$788,499	1.3%	\$770,842	232.8	19.5	22.9	63.5
	Burnaby	\$766,570	2.7%	\$750,834	225.6	17.6	18.0	59.3
	Coquitlam	\$690,654	5.4%	\$671,408	243.0	16.3	20.2	69.0
	South Delta	\$661,255	5.8%	\$667,809	216.1	0.1	13.7	50.6
	Maple Ridge	\$458,588	3.3%	\$445,430	209.2	12.3	12.2	41.1
	New Westminster	\$599.884	5.7%	\$579.244	247.2	11.4	24.9	68.6
	North Vancouver	\$906,928	3.6%	\$892,999	226.5	15.8	21.5	49.0
•	Pitt Meadows	\$497,885	7.8%	\$499,829	204.4	5.1	9.8	40.9
	Port Coquitlam	\$561,623	4.8%	\$543,944	237.4	11.1	23.4	54.1
	Port Moody	\$785,577	12.4%	\$769,946	236.1	9.3	15.7	64.0
	Richmond	\$846,363	2.0%	\$824,539	249.9	30.2	29.9	77.9
	Squamish	\$472,813	8.1%	\$500,211	179.6	-13.1	5.8	23.5
	Sunshine Coast	\$414,805	6.5%	\$424,040	236.0	14.1	5.9	41.7
	Vancouver East	\$730,274	2.4%	\$714,440	247.4	23.3	25.8	69.9
	Vancouver West	\$1 574 159	2 8%	\$1 512 081	261.2	38 7	39.3	92.3
	West Vancouver	\$1,414,483	7.7%	\$1,361,928	208.4	21.2	24.3	59.2
Attached	Greater Vancouver	\$482,478	1.0%	\$476,752	234.0	13.4	17.2	55.8
	Burnaby	\$465,125	1.6%	\$465,354	233.0	17.1	18.1	53.7
	Coquitlam	\$438,588	2.7%	\$430,576	236.6	14.9	14.8	51.7
	South Delta	\$517,023	13.8%	\$480,868	276.9	35.5	38.5	81.9
	Maple Ridge & Pitt Meadows	\$306.184	2.6%	\$303.294	212.4	3.3	7.4	41.2
	North Vancouver	\$586,453	3.1%	\$582,695	229.5	9.3	11.3	46.4
"	Port Coquitlam	\$393,861	4.4%	\$393,786	216.6	5.9	12.8	48.2
	Port Moody	\$385,412	4.3%	\$386,103	230.0	15.0	6.6	45.5
	Richmond	\$499,626	1.6%	\$490,364	240.9	17.8	22.5	66.2
	Vancouver East	\$505,884	3.0%	\$497,988	236.5	7.4	17.0	59.6
	Vancouver West	\$758,012	4.1%	\$749,687	270.5	16.5	25.4	65.3
Apartment	Greater Vancouver	\$385,487	0.6%	\$383,335	250.8	15.2	15.9	61.7
	Burnaby	\$349,704	1.3%	\$344,271	261.4	12.8	19.4	66.6
	Coquitlam	\$296,741	2.3%	\$292,180	253.0	17.7	14.2	57.2
	South Delta	\$376,489	6.2%	\$353,155	245.2	14.2	27.5	68.5
	Maple Ridge & Pitt Meadows	\$240,751	3.6%	\$242,895	255.7	-2.3	2.9	61.3
	New Westminster	\$282.057	2.3%	\$287.666	229.1	11.8	8.1	53.3
	North Vancouver	\$382,983	2.5%	\$385,834	243.7	19.4	9.4	52.2
	Port Coquitlam	\$253,280	2.4%	\$250,280	296.7	14.6	12.0	65.8
	Port Moody	\$300,427	3.2%	\$301,086	256.3	13.1	10.1	62.3
1	Richmond	\$326,709	1.2%	\$324,656	265.5	18.9	18.8	69.5
1	Vancouver East	\$337,416	2.0%	\$327,562	276.2	13.5	23.2	82.8
	Vancouver West	\$490.060	1.2%	\$492,160	249.3	15.1	15.9	57.7
	West Vancouver	\$638,577	9.8%	\$596,775	229.1	27.7	16.3	36.5

#### **HOW TO READ THE TABLE:**

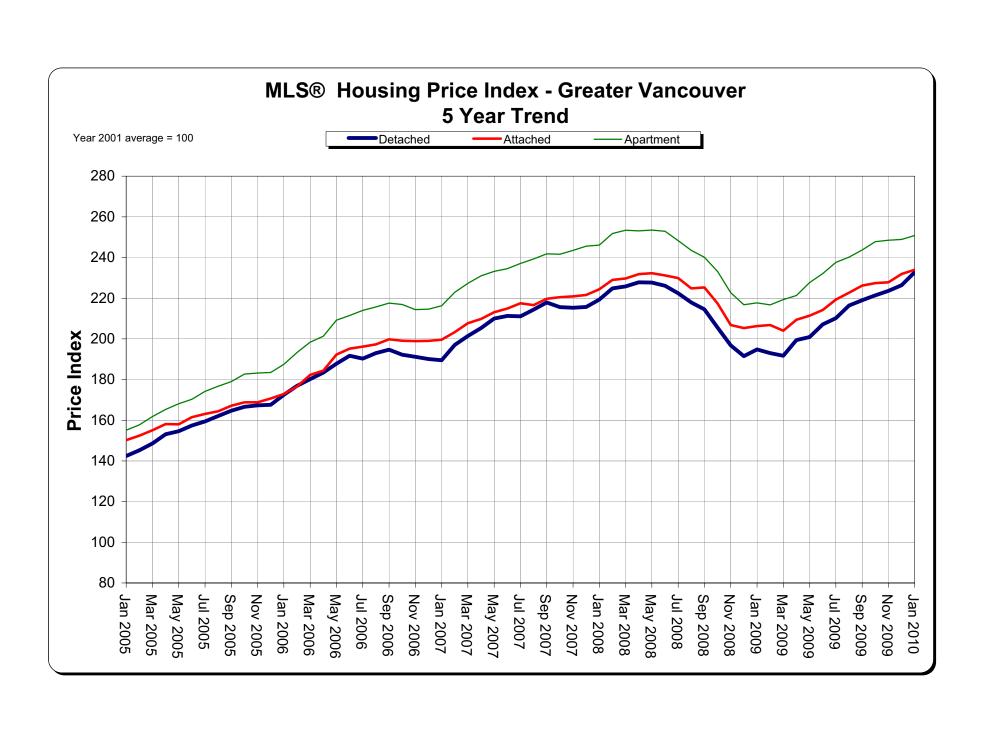
BENCHMARK PRICE: Estimated sale price of a benchmark property. Benchmarks represent a typical property within each market.

PRICE RANGE: Expresed as a + or - percentage of the benchmark price, there is a 90% probability the sale price of a benchmark house is within the interval.

PRICE INDEX: Index numbers estimate the percentage change in price on typical and constant quality properties over time. All figures are based on past sales.

In Year 2001, the indexes are averaged to 100

Key: \* = Sales sample too small; Price information not reported.



# **MLS® SALES Facts**

REALESI OF GREATE Janu 20	Burnaby	Coquitlam	Delta - South	Islands - Gulf	Maple Ridge/Pitt Meada	New Westminster	North Vancouver	Port Coquitlam	Port Moody/Belcarra	Richmond	Squamish	Sunshine Coast	Vancouver East	Vancouver West	West Vancouver/Howe Some	Whistler/Pemberton	TOTALS		
	Number	Detached	68	66	16	1	72	10	40	25	13	113	9	27	112	102	26	5	705
	of	Attached	56	26	1	0	25	10	25	7	11	72	6	2	36	30	7	13	327
January	Sales	Apartment	112	53	7	0	18	47	55	19	22	142	10	2	90	298	9	7	891
2010	Median	Detached	\$812,000	\$649,750	n/a	n/a	\$474,900	n/a	\$885,000	\$513,000	n/a	\$849,000	n/a	\$459,900	\$695,000	\$1,753,438	\$1,298,000	n/a	
	Selling	Attached	\$459,000	\$484,063	n/a	n/a	\$314,000	n/a	\$639,900	n/a	n/a	\$448,000	n/a	n/a	\$539,000	\$810,000	n/a	n/a	n/a
	Price	Apartment	\$340,000	\$270,000	n/a	n/a	n/a	\$293,000	\$409,000	n/a	\$327,500	\$322,000	n/a	n/a	\$327,200	\$453,000	n/a	n/a	
	Number	Detached	98	78	27	5	81	21	66	33	16	120	16	31	121	133	49	7	902
December	of Sales	Attached Apartment	76	27	7	0	53	7	23	14	15	111	10	7	29	62	3	15	459
2009		Detached	154 \$781,250	45 \$628,500	11 \$575,000	0 n/a	18 \$470,000	77 \$530,000	86 \$869,000	31 \$549,900	26 n/a	152 \$760,000	7 n/a	5 \$427,500	126 \$730,000	397 \$1,710,000	10 \$1,231,500	9 n/a	1,154
2003	Median Selling	Attached	\$415,500	\$480,950	n/a	n/a	\$303,000	n/a	\$589,000	n/a	n/a	\$472,250	n/a	n/a	\$480,000	\$774,000	n/a	n/a	n/a
	Price	Apartment	\$349,950	\$270,900	n/a	n/a	n/a	\$291,000	\$395,000	\$241,000	\$335,000	\$316,000	n/a	n/a	\$325,900	\$446,750	n/a	n/a	11/4
	Number	Detached	29	27	13	1	38	6	12	11	2	30	4	8	42	46	22	1	292
	of	Attached	18	7	1	0	13	5	4	5	6	13	2	2	11	14	1	7	109
January	Sales	Apartment	42	32	2	0	11	24	23	10	10	56	3	0	22	117	3	6	361
2009	Median	Detached	\$648,000	\$540,905	n/a	n/a	\$425,000	n/a	n/a	n/a	n/a	\$648,500	n/a	n/a	\$634,000	\$1,080,000	\$1,187,500	n/a	
	Selling	Attached	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Price	Apartment	\$316,000	\$255,000	n/a	n/a	n/a	\$249,500	\$278,750	n/a	n/a	\$248,000	n/a	n/a	\$289,500	\$420,000	n/a	n/a	
	Number	Detached	68	66	16	1	72	10	40	25	13	113	9	27	112	102	26	5	705
Jan	of Sales	Attached Apartment	56 112	26 53	1 7	0	25 18	10 47	25 55	7 19	11 22	72 142	6 10	2 2	36 90	30 298	7 9	13 7	327 891
Jan. 2010	Median	Detached	\$812,000	\$649,750	n/a	n/a	\$474,900	n/a	\$885,000	\$513,000	n/a	\$849,000	n/a	\$459,900	\$695,000	\$1,753,438	\$1,298,000	n/a	031
Ja 2010	Selling	Attached	\$459,000	\$484,063	n/a	n/a	\$314,000	n/a	\$639,900	n/a	n/a	\$448,000	n/a	n/a	\$539,000	\$810,000	n/a	n/a	n/a
Year-to-date	Price	Apartment	\$340,000	\$270,000	n/a	n/a	n/a	\$293,000	\$409,000	n/a	\$327,500	\$322,000	n/a	n/a	\$327,200	\$453,000	n/a	n/a	
	Number	Detached	29	27	13	1	38	6	12	11	2	30	4	8	42	46	22	1	292
	of	Attached	18	7	1	0	13	5	4	5	6	13	2	2	11	14	1	7	109
Jan	Sales	Apartment	42	32	2	0	11	24	23	10	10	56	3	0	22	117	3	6	361
Jan. 2009	Median	Detached	\$648,000	\$540,905	n/a	n/a	\$425,000	n/a	n/a	n/a	n/a	\$648,500	n/a	n/a	\$634,000	\$1,080,000	\$1,187,500	n/a	
Year-to-date	Selling	Attached	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
i cai-lu-uale	Price	Apartment	\$316,000	\$255,000	n/a	n/a	n/a	\$249,500	\$278,750	n/a	n/a	\$248,000	n/a	n/a	\$289,500	\$420,000	n/a	n/a	

Note: Median Selling Prices are not reported for areas with less than 20 sales or for the Gulf Islands

# **MLS® LISTINGS Facts**

REALESTOF GREATE  Jan 20		Coquitlam	Delta - South	Islands - Gulf	Maple Ridge/Pitt Mead.	New Westminster	North Vancouver	Port Coquitlam	Port Moody/Belcarra	Richmond	Squamish	Sunshine Coast	Vancouver East	Vancouver West	West Vancouver/Howe c.	Whistler/Pemberton	TOTALS		
	Number	Detached	174	158	63	13	199	40	125	69	45	238	38	115	250	244	142	29	1,942
1 .	of Listings	Attached	108	51	8	0	56	12	46	30	18	127	22	22	62	112	12	41	727
January 2010	Listings	Apartment Detached	277	128	24	2	115	169	177	75	72	291	15	22	213	815	48	35	2,478
2010	% Sales to	) Attached	39% 52%	42% 51%	25% 13%	8% n/a	36% 45%	25% 83%	32% 54%	36% 23%	29% 61%	47% 57%	24% 27%	23% 9%	45% 58%	42% 27%	18% 58%	17% 32%	n/a
	Listings	Apartment	40%	41%	29%	0%	16%	28%	31%	25%	31%	49%	67%	9%	42%	37%	19%	20%	11/4
	Number	Detached	90	48	30	7	83	18	40	29	14	104	15	43	123	86	38	22	790
	of	Attached	60	23	2	0	20	6	21	13	11	50	10	3	38	34	6	30	327
December 2009	Listings	Apartment	122	54	4	0	25	69	60	24	31	132	7	3	112	349	18	26	1,036
2009	% Sales to	Detached Attached	109% 127%	163% 117%	90% 350%	71% n/a	98% 265%	117% 117%	165% 110%	114% 108%	114% 136%	115% 222%	107% 100%	72% 233%	98% 76%	155% 182%	129% 50%	32% 50%	n/a
	Listings	Apartment	126%	83%	275%	n/a	72%	112%	143%	129%	84%	115%	100%	167%	113%	114%	56%	35%	II/a
	Number	Detached	118	103	60	4	184	36	99	56	20	185	31	62	150	195	81	22	1,406
	of	Attached	93	39	10	0	55	11	40	38	29	93	13	6	32	125	12	36	632
January	Listings	Apartment	197	84	18	1	40	119	93	46	52	192	16	4	143	600	25	32	1,662
2009	% Sales to	Detached Attached	25%	26%	22%	25%	21%	17%	12%	20%	10%	16%	13%	13%	28%	24%	27%	5%	,
	Listings	Apartment	19% 21%	18% 38%	10% 11%	n/a 0%	24% 28%	45% 20%	10% 25%	13% 22%	21% 19%	14% 29%	15% 19%	33% 0%	34% 15%	11% 20%	8% 12%	19% 19%	n/a
	Number	Detached	174	158	63	13	199	40	125	69	45	238	38	115	250	244	142	29	1,942
	of	Attached	108	51	8	0	56	12	46	30	18	127	22	22	62	112	12	41	727
Jan	Listings	Apartment	277	128	24	2	115	169	177	75	72	291	15	22	213	815	48	35	2,478
Jan. 2010	% Sales to	Detached	39%	42%	25%	8%	36%	25%	32%	36%	29%	47%	24%	23%	45%	42%	18%	17%	
Year-to-date*	Listings	Attached  Apartment	52%	51%	13%	n/a	45%	83%	54%	23%	61%	57%	27%	9%	58%	27%	58%	32%	n/a
	Number	Detached	40% 118	41% 103	29% 60	0% 4	16% 184	28% 36	31% 99	25% 56	31% 20	49% 185	67% 31	9% 62	42% 150	37% 195	19% 81	20% 22	1,406
	of	Attached	93	39	10	0	55	11	40	38	29	93	13	6	32	125	12	36	632
Jan	Listings	Apartment	197	84	18	1	40	119	93	46	52	192	16	4	143	600	25	32	1,662
Jan. 2009	% Sales to	Detached	25%	26%	22%	25%	21%	17%	12%	20%	10%	16%	13%	13%	28%	24%	27%	5%	
Year-to-date*	Listings	Attached	19%	18%	10%	n/a	24%	45%	10%	13%	21%	14%	15%	33%	34%	11%	8%	19%	n/a
	<u>I</u>	Apartment	21%	38%	11%	0%	28%	20%	25%	22%	19%	29%	19%	0%	15%	20%	12%	19%	

\* Year-to-date listings represent a cumulative total of listings rather than total active listings.

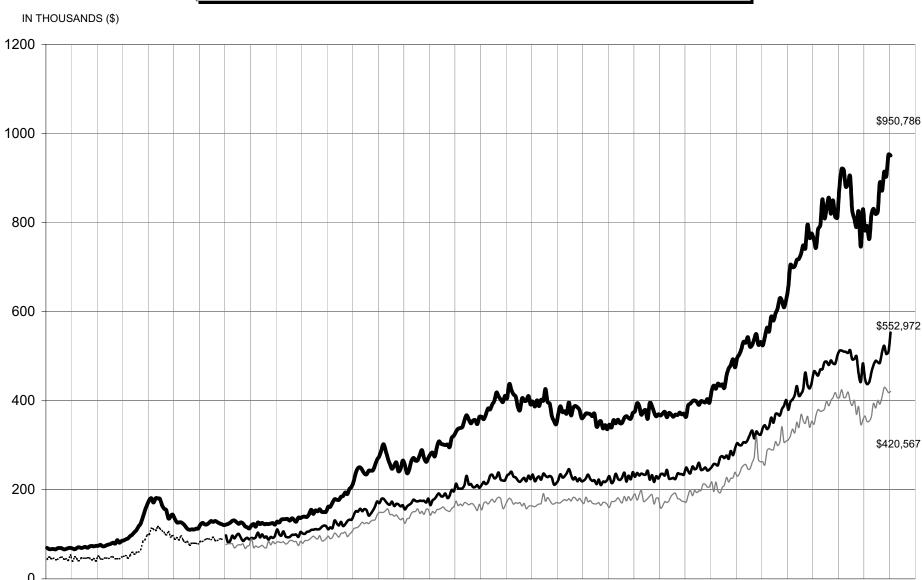
## **Real Estate Board of Greater Vancouver**

### **Listing & Sales Activity Summary**

		<u>List</u>						<u>Sales</u>				
	1 Jan 2009	2 Dec 2009	3 Jan 2010	Col. 2 & 3 Percentage Variance	5 Jan 2009	6 Dec 2009	7 Jan 2010	Col. 6 & 7 Percentage Variance	9 Nov 2008 - Jan 2009	10 Nov 2009 - Jan 2010	Col. 9 & 10 Percentage Variance	
BURNABY				%				%			%	
DETACHED ATTACHED	118 93	90 60	174 108	93.3 80.0	29 18	98 76	68 56	-30.6 -26.3	82 65	269 233	228.0 258.5	
APARTMENTS	197	122	277	127.0	42	154	112	-27.3	147	467	217.7	
COQUITLAM DETACHED	103	48	158	229.2	27	78	66	-15.4	101	268	165.3	
ATTACHED APARTMENTS	39 84	23 54	51 128	121.7 137.0	7 32	27 45	26 53	-3.7 17.8	24 72	113 168	370.8 133.3	
DELTA	04	34	120	137.0	32	45	33	17.0	12	100	133.3	
DETACHED	60	30	63	110.0	13	27	16	-40.7	38	87	128.9	
ATTACHED APARTMENTS	10 18	2 4	8 24	300.0 500.0	1 2	7 11	1 7	-85.7 -36.4	5 17	15 38	200.0 123.5	
MAPLE RIDGE/PITT MEADOWS												
DETACHED ATTACHED	184 55	83 20	199 56	139.8 180.0	38 13	81 53	72 25	-11.1 -52.8	97 32	259 124	167.0 287.5	
APARTMENTS	40	25	115	360.0	11	18	18	0.0	35	58	65.7	
NORTH VANCOUVER DETACHED	99	40	125	212.5	12	66	40	-39.4	81	198	144.4	
ATTACHED	40	21	46	119.0	4	23	25	8.7	32	80	150.0	
APARTMENTS	93	60	177	195.0	23	86	55	-36.0	77	230	198.7	
NEW WESTMINSTER DETACHED	36	18	40	122.2	6	21	10	-52.4	23	64	178.3	
ATTACHED APARTMENTS	11 119	6 69	12 169	100.0 144.9	5 24	7 77	10 47	42.9 -39.0	9 94	32 201	255.6 113.8	
PORT MOODY/BELCARRA												
DETACHED ATTACHED	20 29	14 11	45 18	221.4 63.6	2 6	16 15	13 11	-18.8 -26.7	13 23	50 42	284.6 82.6	
APARTMENTS	52	31	72	132.3	10	26	22	-15.4	30	80	166.7	
PORT COQUITLAM												
DETACHED ATTACHED	56 38	29 13	69 30	137.9 130.8	11 5	33 14	25 7	-24.2 -50.0	46 23	106 41	130.4 78.3	
APARTMENTS	46	24	75	212.5	10	31	19	-38.7	33	90	172.7	
RICHMOND  DETACHED	185	104	238	128.8	30	120	113	-5.8	95	385	305.3	
ATTACHED APARTMENTS	93 192	50 132	127 291	154.0 120.5	13 56	111 152	72 142	-35.1 -6.6	62 146	282 483	354.8 230.8	
SUNSHINE COAST												
DETACHED ATTACHED	62 6	43 3	115 22	167.4 633.3	8 2	31 7	27 2	-12.9 -71.4	42 6	94 10	123.8 66.7	
APARTMENTS	4	3	22	633.3	0	5	2	-60.0	4	11	175.0	
SQUAMISH												
DETACHED ATTACHED	31 13	15 10	38 22	153.3 120.0	4 2	16 10	9 6	-43.8 -40.0	8 6	43 23	437.5 283.3	
APARTMENTS	16	7	15	114.3	3	7	10	42.9	7	23	228.6	
VANCOUVER EAST DETACHED	150	123	250	103.3	42	121	112	-7.4	146	401	174.7	
ATTACHED APARTMENTS	32 143	38 112	62 213	63.2 90.2	11 22	29 126	36 90	24.1 -28.6	39 129	103 351	164.1 172.1	
VANCOUVER WEST												
DETACHED ATTACHED	195	86	244 112	183.7 229.4	46 14	133 62	102 30	-23.3 51.6	127	376 156	196.1 178.6	
APARTMENTS	125 600	34 349	112 815	133.5	14 117	397	298	-51.6 -24.9	56 369	156 1178	219.2	
WHISTLER												
DETACHED ATTACHED	22 36	22 30	29 41	31.8 36.7	1 7	7 15	5 13	-28.6 -13.3	6 23	16 42	166.7 82.6	
APARTMENTS	32	26	35	34.6	6	9	7	-22.2	14	29	107.1	
WEST VANCOUVER/HOWE SOUND DETACHED	81	38	142	273.7	22	49	26	-46.9	55	146	165.5	
ATTACHED APARTMENTS	12 25	6 18	12 48	100.0 166.7	1 3	3 10	7 9	133.3 -10.0	5 14	13	160.0 142.9	
GRAND TOTALS			.0		-			1270	•	2.		
DETACHED	1402	783	1929	146.4	291	897	704	-21.5	960	2762	187.7	
ATTACHED	632	327 1036	727 2476	122.3	109 361	459 1154	327	-28.8	410	1309	219.3	
APARTMENTS	1661	1036	2476	139.0	361	1154	891	-22.8	1188	3441	189.6	

#### Real Estate Board of Greater Vancouver Average Price Graph January 1977 to January 2010

DETACHED ----- CONDOMINIUM ——ATTACHED ——APARTMENTS



1977 1978 1979 1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010

NOTE: From 1977 - 1984 condominium averages were not separated into attached & apartment.