# **News Release**



FOR IMMEDIATE RELEASE

## Slow start, strong finish for housing market in 2009

**VANCOUVER, B.C. – January 5, 2010** – After beginning the year at near record low sales levels, buyers' confidence in the Greater Vancouver housing market quickly returned, allowing for significant and sustained increases in the number of residential property sales for much of 2009.

The Real Estate Board of Greater Vancouver (REBGV) reports that total unit sales of detached, attached and apartment properties in 2009 reached 35,669, a 44.8 per cent increase from the 24,626 unit sales recorded in 2008, but a 6.3 per cent decline from the 38,050 residential sales in 2007.

The number of homes listed for sale on the Multiple Listing Service® (MLS®) in Greater Vancouver declined 15.5 per cent in 2009 to 52,869 compared to the 62,561 properties listed in 2008.

"Low interest rates, an economy emerging from recession and continuing to improve, and consumer confidence led to the resurgence experienced in the Greater Vancouver housing market in 2009," Scott Russell, REBGV president said. "Home sales neared or passed monthly records in Greater Vancouver throughout the latter half of 2009. In fact, last month's home sales rank as the third highest selling December in the 90-year history of our organization."

Residential property sales in Greater Vancouver totalled 2,515 in December 2009, an increase of 172.2 per cent from the 924 sales recorded in December 2008, and an 18.4 per cent decline compared to November 2009 when 3,083 home sales occurred.

The residential benchmark price, as calculated by the MLSLink Housing Price Index®, for Greater Vancouver increased 16.2 per cent to \$562,463 between Decembers 2008 and 2009.

New listings for detached, attached and apartment properties in Greater Vancouver totalled 2,153 in December 2009. This represents a 38.9 per cent increase compared to the 1,550 new units listed in December 2008 and a 41.1 per cent decline compared to November 2009 when 3,653 properties were listed.

"The number of homes listed for sale on our MLS® has been in decline in Greater Vancouver for eight of the last nine months, which results in upward pressure on home prices and less selection for buyers to choose from," Russell said.

Total active listings in Greater Vancouver currently sit at 8,939, a decrease of 41 per cent from December 2008, and a decrease of 19 per cent from November 2009 (see graph on page two for more detail).

Sales of detached properties in December 2009 increased 159.2 per cent to 902, compared to 348 sales in December 2008. The benchmark price for detached properties increased 18.3 per cent to \$766,816 compared to December 2008.

Sales of apartment properties in December 2009 increased 176.7 per cent to 1,154, compared to 417 sales in December 2008. The benchmark price of an apartment property increased 14.8 per cent since December 2008 to \$382,573.

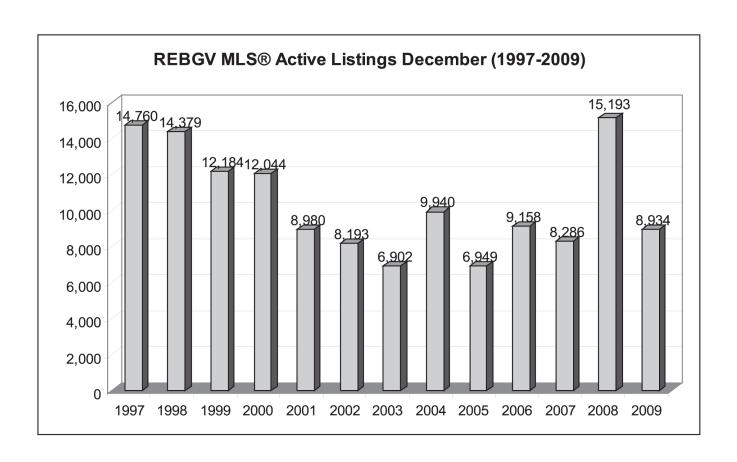
Attached property sales in December 2009 increased 188.7 per cent to 459, compared with the 159 sales in December 2008. The benchmark price of an attached unit increased 12.9 per cent between Decembers 2008 and 2009 to \$478,093.

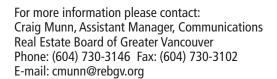
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The Real Estate Board of Greater Vancouver is an association representing more than 9,500 REALTORS®. The Real Estate Board provides a variety of membership services, including the Multiple Listing Service®. For more information on real estate, statistics, and buying or selling a home, contact a local REALTOR® or visit www.rebgv.org.

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### **MLSLINK HOUSING PRICE INDEX**



#### December 2009

PROPERTY TYPE								5 YEAR
ITPE	AREA	BENCHMARK PRICE	PRICE RANGE	3 MONTH AVG BENCHMARK	PRICE INDEX	1 YEAR CHANGE	3 YEAR CHANGE	
	AREA	PRICE	(+/-)	PRICE	INDEX	%	%	%
Residential (	Greater Vancouver	\$562,463	0.7%	\$557,850	237.56	16.2	17.6	60.0
	Greater Vancouver	\$766,816	1.5%	\$757,945	226.4	18.3	19.1	60.2
	Burnaby	\$748,757	2.2%	\$746,119	220.4	16.7	13.4	60.8
	Coquitlam	\$667,707	7.9%	\$638,194	234.9	14.7	17.9	60.4
	South Delta	\$664,527	5.3%	\$663,519	217.1	17.1	15.3	47.2
	Maple Ridge	\$442,557	3.4%	\$436,038	201.9	12.1	6.1	37.9
	New Westminster	\$573.992	4.4%	\$571.761	236.6	15.0	16.6	55.2
The second secon	North Vancouver	\$882,358	3.2%	\$886,955	220.4	21.1	19.6	52.7
	Pitt Meadows	\$505,716	7.5%	\$500,852	20.4	15.1	11.3	41.8
	Port Coquitlam	\$505,710 \$541,679	4.4%	\$523,410	228.9	3.2	15.0	43.8
	Port Moody	\$719,075	9.7%	\$764,939	216.2	30.7	5.8	76.9
	Richmond	\$817,741	3.1%	\$806,850	241.4	19.0	28.1	73.0
	Squamish	\$500,874	6.2%	\$534,235	190.3	-3.2	19.6	33.3
	Sunshine Coast	\$439,068	7.4%	\$426,575	249.8	-3.2 11.1	11.3	58.2
	Vancouver East	\$713,210	2.3%	\$702,397	249.6	23.0	20.2	65.9
	Vancouver East Vancouver West	\$1 516 835	2.3 % 2.6%	\$1 484 459	241.0 251.7	23.0 30.2	20.2 38 1	84 8
t and the second se	West Vancouver	\$1,319,131	5.6%	\$1,364,440	194.3	12.9	8.8	46.3
	Greater Vancouver	\$478,093	0.8%	\$472,192	231.9	12.9	16.5	54.4
	Burnaby	\$465,225	1.3%	\$464,583	233.1	13.0	19.4	56.4
	Coquitlam	\$426,345	2.6%	\$423,424	230.0	11.6	12.3	54.5
	South Delta	\$486,157	6.1%	\$461,828	260.3	22.5	28.3	69.3
	Manle Ridge & Pitt Meadows	\$300,398	2.0%	\$301.568	208.4	0.0	5.2	43.4
	North Vancouver	\$579,985	3.2%	\$587,007	227.0	14.6	9.0	45.5
	Port Coquitiam	\$385,128	3.2%	\$394,801	211.8	8.2	1.1	39.0
	Port Moody	\$392,685	3.8%	\$382,125	234.3	4.7	5.0	47.5
	Richmond	\$493,163	1.3%	\$480,137	237.8	16.1	26.4	64.7
	Vancouver East	\$495,509	3.3%	\$499,951	231.7	6.8	11.8	47.3
	Vancouver West	\$776,022	3.1%	\$738,010	276.9	27.3	26.0	64.3
	Greater Vancouver	\$382,573	0.6%	\$381,831	248.9	14.8	16.0	62.4
	Burnaby	\$341,913	1.1%	\$341,200	255.6	15.3	17.1	64.8
	Coquitlam	\$289,686	2.4%	\$287,898	247.0	19.0	13.8	64.2
	South Delta	\$349,737	5.0%	\$342,817	227.8	7.9	19.2	57.2
	Maple Ridge & Pitt Meadows	\$240,520	3.7%	\$242,450	255.4	9.1	0.7	59.3
	New Westminster	\$288 987	1.8%	\$290,835	234.8	11 4	12.8	60.3
	North Vancouver	\$388,373	2.0%	\$388,006	247.1	16.6	12.4	57.7
	Port Coquitlam	\$251,083	1.9%	\$247,395	294.1	13.0	13.6	69.2
	Port Moody	\$296,398	3.0%	\$300,213	252.9	6.2	11.0	65.7
	Richmond	\$323,139	1.2%	\$322,987	262.6	15.8	18.2	67.8
	Vancouver East	\$326,256	1.8%	\$324,209	267.1	13.3	21.6	76.3
	Vancouver West	\$494 174	1.0%	\$492,065	251.4	16.4	17.0	59.3
	West Vancouver	\$543,625	10.6%	\$576,793	195.1	-5.6	0.9	31.4

#### **HOW TO READ THE TABLE:**

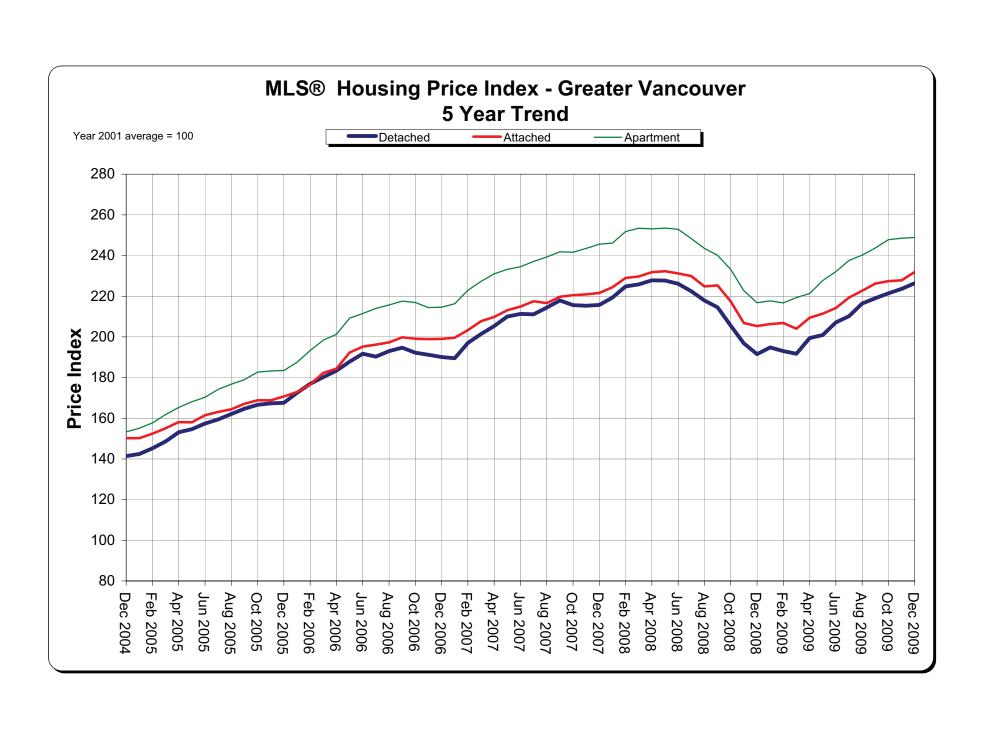
BENCHMARK PRICE: Estimated sale price of a benchmark property. Benchmarks represent a typical property within each market.

PRICE RANGE: Expresed as a + or - percentage of the benchmark price, there is a 90% probability the sale price of a benchmark house is within the interval.

PRICE INDEX: Index numbers estimate the percentage change in price on typical and constant quality properties over time. All figures are based on past sales.

In Year 2001, the indexes are averaged to 100

Key: \* = Sales sample too small; Price information not reported.



## **MLS® SALES Facts**

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REAL EST OF GREATE		BOAI					Nesdo	SMODE				,					- Jones	Puno	
Dece 20	mbe 09	er	Burnaby	Coquitlam	Delta - South	Islands - Gulf	Maple Ridge/Pitt Meado	New Westminster	North Vancouver	Port Coquitlam	Port Moody/Belcarra	Richmond	Squamish	Sunshine Coast	Vancouver East	Vancouver West	West Vancouver/Hours	Whistler/Pemberton	<i>7074LS</i>
	Number	Detached	98	78	27	5	81	21	66	33	16	120	16	31	121	133	49	7	902
	of Sales	Attached	76	27	7	0	53	7	23	14	15	111	10	7	29	62	3	15	459
December 2009		Apartment	154	45	11	0	18	77	86	31	26	152	7	5	126	397	10	9	1,154
2009	Median Selling	Detached Attached	\$781,250 \$415,500	\$628,500 \$480,950	\$575,000 n/a	n/a n/a	\$470,000 \$303,000	\$530,000 n/a	\$869,000 \$589,000	\$549,900 n/a	n/a n/a	\$760,000 \$472,250	n/a n/a	\$427,500 n/a	\$730,000 \$480,000	\$1,710,000 \$774,000	\$1,231,500 n/a	n/a n/a	n/a
	Price	Apartment	\$349,950	\$270,900	n/a	n/a	n/a	\$291,000	\$395,000	\$241,000	\$335,000	\$316,000	n/a	n/a	\$325,900	\$446,750	n/a	n/a	11/4
	Number	Detached	103	124	44	3	106	33	92	48	21	152	18	36	168	141	71	4	1,164
	of	Attached	101	60	7	0	46	15	32	20	16	99	7	1	38	64	3	14	523
November	Sales	Apartment	201	70	20	0	22	77	89	40	32	189	6	4	135	483	15	13	1,396
2009	Median	Detached	\$728,000	\$621,500	\$603,200	n/a	\$487,250	\$569,000	\$867,000	\$536,000	\$715,000	\$753,500	n/a	\$387,500	\$725,714	\$1,600,000	\$1,345,000	n/a	
	Selling	Attached	\$435,500	\$452,900	n/a	n/a	\$286,000	n/a	\$575,250	\$394,500	n/a	\$467,200	n/a	n/a	\$554,975	\$729,000	n/a	n/a	n/a
	Price	Apartment	\$325,500	\$274,375	\$291,000	n/a	\$216,000	\$288,000	\$369,000	\$237,200	\$357,500	\$318,000	n/a	n/a	\$309,000	\$463,000	n/a	n/a	
	Number	Detached	30	34	12	1	27	6	37	17	4	38	0	9	60	56	13	4	348
<b>.</b>	of Sales	Attached	22	10	2	0	6	2	13	12	8	26	2	3	18	28	0	7	159
December	Sales	Apartment	44	23	7	0	11	28	24	13	10	56	3	1	69	121	6	1	417
2008	Median	Detached	\$650,000	\$612,450	n/a	n/a	\$413,850	n/a	\$690,000	n/a	n/a	\$666,500	n/a	n/a	\$583,500	\$1,350,000	n/a	n/a	,
	Selling Price	Attached	\$442,900	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	\$424,000	n/a	n/a	n/a	\$630,000	n/a	n/a	n/a
		Apartment Detached	\$287,250	\$235,000	n/a	n/a 49	n/a	\$262,500	\$327,500	n/a	n/a	\$278,000	n/a	n/a	\$305,000	\$404,000	n/a 701	n/a	13 002
	Number of	Attached	1,257 1.084	1,283 463	613 98	49	1,392 514	327 152	1,113 446	525 328	267 274	1,766 1,363	185 103	504 56	1,994 485	1,946 908	701 51	70 119	13,992 6.445
Jan	Sales	Apartment	2.022	822	176	0	280	1,003	1,023	407	361	2.062	79	50	1,450	5.249	165	83	15,232
Dec. 2009	Median	Detached	\$705,000	\$594,900	\$579,500	\$469,750	\$448,450	\$540,000	\$825,000	\$493,000	\$724,500	\$701,500	\$500,000	\$383,250	\$670,000	\$1,438,000	\$1,290,000	\$905,000	.0,202
	Selling	Attached	\$425,000	\$420,000	\$399,950	n/a	\$290,000	\$365,000	\$555,750	\$371,500	\$422,750	\$441,000	\$344,000	\$269,900	\$512,000	\$691,000	\$780,000	\$418,000	n/a
Year-to-date	Price	Apartment	\$325,000	\$260,000	\$314,500	n/a	\$210,500	\$275,000	\$353,000	\$227,000	\$320,000	\$305,000	\$260,000	\$222,000	\$305,000	\$429,000	\$583,500	\$293,000	<u>i                                     </u>
	Number	Detached	755	824	412	32	992	215	828	374	189	1,122	159	460	1,295	1,033	460	87	9,237
	of	Attached	668	304	73	1	371	127	308	265	224	829	116	73	313	512	49	167	4,400
Jan	Sales	Apartment	1,372	592	151	0	294	769	728	350	299	1,435	94	49	1,127	3,498	135	96	10,989
Dec. 2008	Median	Detached	\$720,000	\$633,000	\$611,500	\$424,750	\$486,000	\$549,000	\$875,000	\$520,000	\$691,000	\$715,000	\$492,000	\$398,950	\$670,000	\$1,460,000	\$1,464,500	\$849,000	i
Year-to-date	Selling	Attached	\$437,000	\$422,950	\$429,900	n/a	\$314,900	\$393,000	\$585,000	\$381,000	\$420,000	\$455,000	\$388,000	\$286,000	\$515,000	\$709,000	\$920,000	\$611,000	n/a
i cai-lu-uale	Price	Apartment	\$327,500	\$275,000	\$318,000	n/a	\$233,500	\$285,000	\$365,000	\$242,000	\$323,000	\$310,920	\$285,000	\$212,000	\$315,000	\$435,000	\$715,000	\$300,000	

Note: Median Selling Prices are not reported for areas with less than 20 sales or for the Gulf Islands

## **MLS® LISTINGS Facts**

REALESI	ATE BO	ARD				Maple Ridge/Pitt Mead.	SMona			- IT	,					J Omor	Duno	
	mber		\	South	- Gulf	dge/Pitt	/ Westminster	Vancouver	uitlam	'dy/Belca	g .		Coast	er East	er West	)couver/	embert	\$7
2009		Burnet	Coquitlam	Delta - So	Islands - (	Maple Ri	New Wes	North Va	Port Coquitlam	Port Moody/Belcarra	Richmond	Squamish	Sunshine Coast	Vancouver E	Vancouver West	West Vancouver/House	Whistler/Pemberton	707ALS
	Number Detac	ched 90	48	30	7	83	18	40	29	14	104	15	43	123	86	38	22	790
Dane state at	of Attack	00	23	2	0	20	6	21	13	11	50	10	3	38	34	6	30	327
December 2009	Detact			4	0	25	69	60	24	31	132	7	3	112	349	18	26	1,036
2009	% Sales to	1037		90% 350%	71% n/a	98% 265%	117% 117%	165% 110%	114% 108%	114% 136%	115% 222%	107% 100%	72% 233%	98% 76%	155% 182%	129% 50%	32% 50%	n/a
	Listings Apart			275%	n/a	72%	112%	143%	129%	84%	115%	100%	167%	113%	114%	56%	35%	11/4
	Number Detac			40	5	134	36	95	40	22	139	29	55	196	136	81	14	1,288
	of Attac		51	5	0	54	18	36	42	24	102	23	8	59	77	10	22	623
November	Listings Apart	tment 196	100	16	0	37	79	116	48	44	229	35	4	165	621	31	21	1,742
2009	Detac	ched 76%	95%	110%	60%	79%	92%	97%	120%	95%	109%	62%	65%	86%	104%	88%	29%	-
	% Sales to Listings	hed 110%	118%	140%	n/a	85%	83%	89%	48%	67%	97%	30%	13%	64%	83%	30%	64%	n/a
	Apart	tment 103%	70%	125%	n/a	59%	97%	77%	83%	73%	83%	17%	100%	82%	78%	48%	62%	
	Number Detac	ched 62	68	22	6	77	12	31	31	9	74	18	26	72	74	24	14	620
l	of Attac	hed 31	17	4	0	18	4	13	12	4	32	5	2	13	37	2	19	213
December	Listings Apart	- 00	38	4	0	35	55	35	20	33	109	2	3	63	201	10	16	717
2008	% Sales to	.070		55%	17%	35%	50%	119%	55%	44%	51%	0%	35%	83%	76%	54%	29%	
	Listings	7170		50%	n/a	33%	50%	100%	100%	200%	81%	40%	150%	138%	76%	0%	37%	n/a
	Apart Number Detac	,		175%	n/a	31%	51%	69%	65%	30%	51%	150%	33%	110%	60%	60%	6%	21,082
	Number Detact of Attack		· ·	823 109	150 2	2,113 749	467 197	1,571 598	706 429	487 381	2,440 1,688	423 251	1,113 107	2,822 701	2,629 1,300	1,282 136	274 371	9,083
Jan	Listings Apart	.,		234	5	553	1,406	1,519	647	587	2,892	250	99	2,134	7,616	319	324	22,704
Dec. 2009	Detac	2,00		74%	33%	66%	70%	71%	74%	55%	72%	44%	45%	71%	7,010	55%	26%	,, 0 1
	% Sales to			90%	50%	69%	77%	75%	76%	72%	81%	41%	52%	69%	70%	38%	32%	n/a
Year-to-date*	Listings Apart			75%	0%	51%	71%	67%	63%	61%	71%	32%	51%	68%	69%	52%	26%	,
	Number Detac	ched 2,22	2,525	950	164	2,530	513	1,878	971	561	3,002	453	1,169	3,426	3,135	1,498	317	25,316
	of Attac	hed 1,569	716	144	6	794	261	684	589	473	1,786	254	128	782	1,566	133	427	10,312
Jan	Listings Apart	tment 3,25	1,659	242	0	732	1,795	1,687	824	889	3,354	223	104	2,522	8,899	361	391	26,933
Dec. 2008	% Sales to	ched 34%	33%	43%	20%	39%	42%	44%	39%	34%	37%	35%	39%	38%	33%	31%	27%	•
Year-to-date*	Listings Attack			51%	17%	47%	49%	45%	45%	47%	46%	46%	57%	40%	33%	37%	39%	n/a
rear-to-date"	Apart	tment 42%	36%	62%	n/a	40%	43%	43%	42%	34%	43%	42%	47%	45%	39%	37%	25%	
1																		

<sup>\*</sup> Year-to-date listings represent a cumulative total of listings rather than total active listings.

## **Real Estate Board of Greater Vancouver**

## **Listing & Sales Activity Summary**

			<u>ings</u>					<u>Sales</u>			
	1	2	3	Col. 2 & 3	5	6	7	Col. 6 & 7	9	10	Col. 9 & 10
	Dec	Nov	Dec	Percentage	Dec	Nov	Dec	Percentage	Oct 2008 -	Oct 2009 -	Percentage
	2008	2009	2009	Variance	2008	2009	2009	Variance	Dec 2008	Dec 2009	Variance
BURNABY  DETACHED  ATTACHED  APARTMENTS	62 31 93	135 92 196	90 60 122	% -33.3 -34.8 -37.8	30 22 44	103 101 201	98 76 154	% -4.9 -24.8 -23.4	94 83 186	330 275 571	% 251.1 231.3 207.0
COQUITLAM  DETACHED ATTACHED APARTMENTS	68	131	48	-63.4	34	124	78	-37.1	132	332	151.5
	17	51	23	-54.9	10	60	27	-55.0	36	134	272.2
	38	100	54	-46.0	23	70	45	-35.7	84	201	139.3
DELTA DETACHED ATTACHED APARTMENTS	22	40	30	-25.0	12	44	27	-38.6	50	126	152.0
	4	5	2	-60.0	2	7	7	0.0	8	21	162.5
	4	16	4	-75.0	7	20	11	-45.0	25	48	92.0
MAPLE RIDGE/PITT MEADOWS  DETACHED  ATTACHED  APARTMENTS	77	134	83	-38.1	27	106	81	-23.6	105	348	231.4
	18	54	20	-63.0	6	46	53	15.2	39	140	259.0
	35	37	25	-32.4	11	22	18	-18.2	35	78	122.9
NORTH VANCOUVER  DETACHED  ATTACHED  APARTMENTS	31	95	40	-57.9	37	92	66	-28.3	124	275	121.8
	13	36	21	-41.7	13	32	23	-28.1	41	96	134.1
	35	116	60	-48.3	24	89	86	-3.4	101	287	184.2
NEW WESTMINSTER  DETACHED  ATTACHED  APARTMENTS	12	36	18	-50.0	6	33	21	-36.4	26	94	261.5
	4	18	6	-66.7	2	15	7	-53.3	9	40	344.4
	55	79	69	-12.7	28	77	77	0.0	113	254	124.8
PORT MOODY/BELCARRA  DETACHED ATTACHED APARTMENTS	9	22	14	-36.4	4	21	16	-23.8	21	63	200.0
	4	24	11	-54.2	8	16	15	-6.3	27	53	96.3
	33	44	31	-29.5	10	32	26	-18.8	38	88	131.6
PORT COQUITLAM  DETACHED ATTACHED APARTMENTS	31	40	29	-27.5	17	48	33	-31.3	53	135	154.7
	12	42	13	-69.0	12	20	14	-30.0	39	58	48.7
	20	48	24	-50.0	13	40	31	-22.5	55	126	129.1
RICHMOND  DETACHED ATTACHED APARTMENTS	74	139	104	-25.2	38	152	120	-21.1	114	457	300.9
	32	102	50	-51.0	26	99	111	12.1	83	347	318.1
	109	229	132	-42.4	56	189	152	-19.6	181	563	211.0
SUNSHINE COAST  DETACHED ATTACHED APARTMENTS	26	55	43	-21.8	9	36	31	-13.9	56	110	96.4
	2	8	3	-62.5	3	1	7	600.0	5	16	220.0
	3	4	3	-25.0	1	4	5	25.0	8	14	75.0
SQUAMISH DETACHED ATTACHED APARTMENTS	18	29	15	-48.3	0	18	16	-11.1	13	51	292.3
	5	23	10	-56.5	2	7	10	42.9	7	31	342.9
	2	35	7	-80.0	3	6	7	16.7	8	33	312.5
VANCOUVER EAST  DETACHED ATTACHED APARTMENTS	72	196	123	-37.2	60	168	121	-28.0	177	520	193.8
	13	59	38	-35.6	18	38	29	-23.7	49	115	134.7
	63	165	112	-32.1	69	135	126	-6.7	146	412	182.2
VANCOUVER WEST  DETACHED ATTACHED APARTMENTS	74	136	86	-36.8	56	141	133	-5.7	133	474	256.4
	37	77	34	-55.8	28	64	62	-3.1	63	204	223.8
	201	621	349	-43.8	121	483	397	-17.8	451	1409	212.4
WHISTLER  DETACHED  ATTACHED  APARTMENTS	14	14	22	57.1	4	4	7	75.0	12	17	41.7
	19	22	30	36.4	7	14	15	7.1	33	46	39.4
	16	21	26	23.8	1	13	9	-30.8	21	29	38.1
WEST VANCOUVER/HOWE SOUND DETACHED ATTACHED APARTMENTS	24	81	38	-53.1	13	71	49	-31.0	52	204	292.3
	2	10	6	-40.0	0	3	3	0.0	3	16	433.3
	10	31	18	-41.9	6	15	10	-33.3	22	44	100.0
GRAND TOTALS  DETACHED  ATTACHED  APARTMENTS	614	1283	783	-39.0	347	1161	897	-22.7	1162	3536	204.3
	213	623	327	-47.5	159	523	459	-12.2	525	1592	203.2
	717	1742	1036	-40.5	417	1396	1154	-17.3	1474	4157	182.0

### Real Estate Board of Greater Vancouver Average Price Graph January 1977 to December 2009

DETACHED ---- CONDOMINIUM ATTACHED APARTMENTS

IN THOUSANDS (\$) 1200 \$952,927 1000 800 600 \$510,130 400 \$418,097 200

1977 1978 1979 1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009

NOTE: From 1977 - 1984 condominium averages were not separated into attached & apartment.