# **News Release**



FOR IMMEDIATE RELEASE

## Increased demand steadies housing market in Greater Vancouver

VANCOUVER, B.C. - June 2, 2009 - A continued increase in buyer activity over the last four months has resulted in increased home sales and lessened the downward pressure on housing prices in Greater Vancouver.

The Real Estate Board of Greater Vancouver (REBGV) reports that the number of residential property sales in Greater Vancouver totalled 3,524 in May 2009, an increase of 17.4 per cent from the 3,002 sales recorded in May 2008, and an increase of 18.9 per cent compared to last month.

Since the beginning of the year, the MLSLink® Housing Price Index (HPI) benchmark price for all residential properties in Greater Vancouver has increased 4.5 per cent to \$506,201 from \$484,211. However, home prices compared to May 2008 levels are down 10.9 per cent.

"The increased level of buyer activity over the last few months had a stabilizing effect on home prices across our region," Scott Russell, REBGV president said. "MLS® data continues to show a trend toward a balanced market in the region."

New listings for detached, attached and apartment properties declined in Greater Vancouver, down 36 per cent to 4,733 in May 2009 compared to May 2008, when 7,390 new units were listed. At 13,641, the total number of property listings on the Multiple Listing Service® (MLS®) declined 4.7 per cent compared to last month and 16 per cent compared to May 2008.

Sales of detached properties increased 16.5 per cent to 1,402 from the 1,203 detached sales recorded during the same period in 2008. The HPI benchmark price for detached properties declined 11.8 per cent from May 2008 to \$680,320.

Sales of apartment properties in May 2009 increased 17.2 per cent to 1,458, compared to 1,244 sales in May 2008. The benchmark price of an apartment property declined 10.2 per cent from May 2008 to \$349,987.

Attached property sales in May 2009 are up 19.6 per cent to 664, compared with the 555 sales in May 2008. The benchmark price of an attached unit decreased 9 per cent between May 2008 and 2009 to \$435,848.

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#### Bright spots in Greater Vancouver in May 2009 compared to May 2008:

#### **Detached:**

Burnaby up 48.9 per cent (140 units sold from 94) Maple Ridge/Pitt Meadows up 13.4 per cent (144 units sold from 127) North Vancouver up 31.4 per cent (134 units sold from 102) Port Moody/Belcarra up 52.6 per cent (29 units sold from 19) Richmond up 14.0 per cent (170 units sold from 142) Vancouver East up 11.1 per cent (180 units sold from 162) Vancouver West up 63.4 per cent (232 units sold from 142)

Attached:

up 31.5 per cent (96 units sold from 73) Burnaby Maple Ridge/Pitt Meadows up 43.8 per cent (46 units sold from 32) North Vancouver up 31.8 per cent (58 units sold from 44) Vancouver West up 54.5 per cent (102 units sold from 66)

**Apartments:** 

Burnaby up 32.6 per cent (187 units sold from 141) North Vancouver up 22.6 per cent (103 units sold from 84) Richmond up 27.4 per cent (200 units sold from 157) Vancouver East up 28.7 per cent (139 units sold from 108) Vancouver West up 25.4 per cent (529 units sold from 422)

The Real Estate industry is a key economic driver in British Columbia. In 2008, 24,626 homes changed hands in the Board's area generating \$1.03 billion in spin-offs. The Real Estate Board of Greater Vancouver is an association representing more than 9,400 REALTORS®. The Real Estate Board provides a variety of membership services, including the Multiple Listing Service®. For more information on real estate, statistics, and buying or selling a home, contact a local REALTOR® or visit www.rebgv.org.

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### **MLSLINK HOUSING PRICE INDEX**



## May 2009

PROPERTY		BENCHMARK	PRICE	3 MONTH AVG	PRICE	1 YEAR	3 YEAR	5 YEAR
TYPE	AREA	PRICE	RANGE	BENCHMARK	INDEX	CHANGE	CHANGE	CHANGE
			(+/-)	PRICE		%	%	%
Residential	Greater Vancouver	\$506,201	0.5%	\$497,022	213.8	-10.9	7.9	45.7
Detached	Greater Vancouver	\$680,320	1.0%	\$668,310	200.9	-11.8	7.0	41.2
	Burnaby	\$697,264	1.9%	\$670,667	205.2	-9.9	6.2	43.6
	Coquitlam	\$602,275	4.8%	\$600,959	211.9	-10.0	9.4	39.7
	South Delta	\$612,292	3.3%	\$600,426	200.1	-8.8	7.0	43.7
	Maple Ridge	\$409,941	2.3%	\$406,097	187.0	-10.8	4.1	27.9
	New Westminster	\$535,658	3.7%	\$529,242	220.8	-11.7	10.4	50.1
	North Vancouver	\$782,117	2.4%	\$769,667	195.4	-15.5	4.2	31.6
	Pitt Meadows	\$474,885	8.6%	\$473,954	194.9	-4.0	16.4	33.9
	Port Coquitlam	\$488,845	4.0%	\$495,280	206.6	-9.8	3.7	32.6
	Port Moody	\$647,385	12.0%	\$632,164	194.6	-15.5	11.7	36.8
	Richmond	\$691,703	2.0%	\$679,862	204.2	-13.4	9.5	47.3
	Squamish	\$483,189	6.7%	\$509,180	183.5	-17.9	20.1	23.8
	Sunshine Coast	\$398,717	6.8%	\$398,971	226.8	-7.8	6.4	51.6
	Vancouver East	\$619,821	1.8%	\$612,979	209.9	-10.9	4.4	44.5
	Vancouver West	\$1,273,131	2.1%	\$1,212,607	211.3	-10.0	14.0	59.3
	West Vancouver	\$1,161,447	5.5%	\$1,132,397	171.1	-22.6	-3.6	19.8
Attached	Greater Vancouver	\$435,848	0.7%	\$429,390	211.4	-9.0	9.9	45.7
	Burnaby	\$432,829	1.2%	\$426,748	216.8	-5.8	11.3	47.1
	Coquitlam	\$374,009	2.3%	\$374,898	201.7	-13.1	4.0	31.5
	South Delta	\$445,809	5.9%	\$429,557	238.7	-5.4	27.9	63.7
	Maple Ridge & Pitt Meadows	\$292,194	1.9%	\$289,958	202.7	-8.5	8.8	44.7
	North Vancouver	\$543,910	2.1%	\$529,921	212.9	-9.6	7.1	39.4
	Port Coquitlam	\$367,234	2.2%	\$368,135	201.9	-7.0	7.0	38.9
	Port Moody	\$358,184	2.6%	\$357,071	213.8	-14.9	2.8	44.4
	Richmond	\$435,888	1.3%	\$428,328	210.2	-7.3	12.1	47.3
	Vancouver East	\$475,080	2.4%	\$465,656	222.1	-9.7	19.5	53.7
	Vancouver West	\$659,323	2.2%	\$641,758	235.3	-11.3	7.9	53.7
Apartment	Greater Vancouver	\$349,987	0.5%	\$342,430	227.7	-10.2	8.8	53.2
	Burnaby	\$313,575	1.2%	\$308,056	234.4	-10.2	9.4	55.7
	Coquitlam	\$253,659	2.1%	\$252,602	216.3	-14.9	1.2	50.5
	South Delta	\$331,394	4.5%	\$330,541	215.8	-8.0	18.1	56.5
	Maple Ridge & Pitt Meadows	\$244,047	3.5%	\$236,178	259.2	-7.3	15.7	78.7
	New Westminster	\$269,719	1.7%	\$266,882	219.1	-11.3	11.2	60.7
	North Vancouver	\$345,113	2.0%	\$344,070	219.6	-14.3	5.7	40.6
	Port Coquitlam	\$233,101	2.0%	\$228,695	273.0	-12.4	10.5	71.0
	Port Moody	\$285,335	2.7%	\$279,053	243.5	-6.3	7.0	56.9
	Richmond	\$296,209	1.1%	\$287,960	240.7	-8.9	10.8	58.3
	Vancouver East	\$306,542	1.7%	\$299,198	251.0	-8.3	15.1	71.1
	Vancouver West	\$444,076	0.9%	\$432,219	225.9	-9.6	7.7	46.5
	West Vancouver	\$599,698	8.5%	\$562,854	215.2	-5.7	-1.3	42.8

#### HOW TO READ THE TABLE:

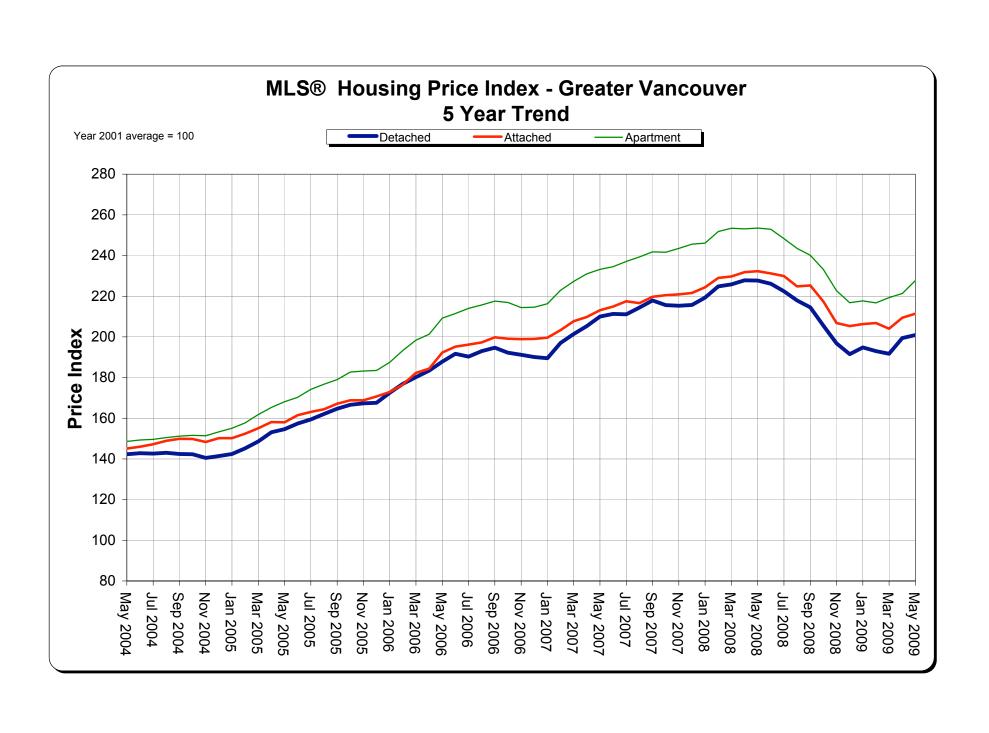
BENCHMARK PRICE: Estimated sale price of a benchmark property. Benchmarks represent a typical property within each market.

PRICE RANGE: Expresed as a + or - percentage of the benchmark price, there is a 90% probability the sale price of a benchmark house is within the interval.

PRICE INDEX: Index numbers estimate the percentage change in price on typical and constant quality properties over time. All figures are based on past sales.

In Year 2001, the indexes are averaged to 100

Key: \* = Sales sample too small; Price information not reported.



## **MLS® SALES Facts**

REAL ESTOF GREATE	ATE I	BOAI		Coquitlam	Delta - South	Islands - Gulf	Maple Ridge/Pitt Mead.	New Westminster	North Vancouver	Port Coquitlam	Port Moody/Belcarra	Richmond	Squamish	Sunshine Coast	Vancouver East	Vancouver West		Whistler/Pemberton	TOTALS
	Number	Detached	140	116	63	6	144	32	134	34	29	170	18	45	180	232	55	4	1,402
Na	of Sales	Attached	96	47	10	0	46	20	58	40	34	127	9	5	59	102	7	4	664
May 2009		Apartment Detached	187 \$689,500	69 \$538,250	15 \$550,000	0 n/a	24 \$415,000	92 \$530,000	103 \$765,900	25 \$516,500	33 \$650,000	200 \$654,495	10 n/a	4 \$365,000	139 \$625,000	529 \$1,400,000	19 \$1,200,000	9 n/a	1,458
2003	Median Selling Price	Attached	\$399,650	\$388,000	n/a	n/a	\$294,000	\$348,000	\$537,000	\$373,500	\$383,750	\$425,000	n/a	n/a	\$500,000	\$660,050	n/a	n/a	n/a
		Apartment	\$326,500	\$236,000	n/a	n/a	\$225,500	\$266,000	\$355,000	\$229,651	\$318,000	\$305,500	n/a	n/a	\$291,000	\$415,000	n/a	n/a	
	Number	Detached	96	104	56	1	127	31	109	49	18	135	11	31	167	193	59	3	1,190
	of	Attached	88	36	11	0	48	9	49	39	24	132	5	3	38	98	3	11	594
April	Sales	Apartment	162	59	8	0	16	79	84	41	26	162	3	5	97	418	13	6	1,179
2009	Median	Detached Attached	\$640,000	\$535,250	\$596,400	n/a	\$440,000	\$485,250	\$750,000	\$460,000	n/a	\$660,000	n/a	\$380,000	\$607,300	\$1,300,000	\$1,200,000	n/a	. 1-
	Selling Price	Attached	\$420,000 \$317,000	\$407,000 \$247,000	n/a n/a	n/a n/a	\$299,250 n/a	n/a \$280,000	\$570,000 \$337,000	\$380,000 \$231,000	\$375,000 \$325,900	\$422,000 \$285,000	n/a n/a	n/a n/a	\$467,500 \$274,000	\$628,000 \$398,000	n/a n/a	n/a n/a	n/a
	Number	Detached	94	105	53	5	127	39	102	53	19	149	32	51	162	142	61	9	1,203
	of	Attached	73	45	13	1	32	14	44	37	24	118	15	7	49	66	8	9	555
May	Sales	Apartment	141	77	16	0	26	100	84	41	33	157	11	3	108	422	18	7	1,244
2008	Median	Detached	\$752,500	\$654,000	\$625,000	n/a	\$500,000	\$583,100	\$895,000	\$540,000	n/a	\$743,000	\$509,500	\$402,000	\$699,000	\$1,500,000	\$1,450,000	n/a	
	Selling	Attached	\$459,000	\$460,000	n/a	n/a	\$309,000	n/a	\$616,000	\$399,900	\$469,500	\$473,000	n/a	n/a	\$520,000	\$723,500	n/a	n/a	n/a
	Price	Apartment	\$338,390	\$295,000	n/a	n/a	\$227,500	\$300,500	\$355,000	\$252,000	\$346,750	\$325,000	n/a	n/a	\$321,000	\$458,500	n/a	n/a	
	Number of	Detached Attached	382 315	373 127	227 31	9	450 152	93 48	370 152	156 126	76 99	522 408	48 26	134 16	600 145	715 312	198 11	15 34	4,368 2,002
Jan	Sales	Apartment	595	240	51	0	78	326	313	120	110	631	19	14	398	1,643	55	30	4,624
May. 2009	Median	Detached	\$649,000	\$535,000	\$560,750	n/a	\$425,000	\$520,000	\$740,000	\$476,625	\$646,000	\$654,495	\$472,500	\$367,000	\$615,000	\$1,272,500	\$1,200,000	n/a	1,027
	Selling	Attached	\$415,000	\$377,000	\$385,000	n/a	\$285,000	\$343,900	\$527,500	\$367,500	\$388,000	\$418,000	\$330,000	n/a	\$475,000	\$619,150	n/a	\$376,500	n/a
Year-to-date	Price	Apartment	\$313,000	\$244,000	\$310,000	n/a	\$210,000	\$260,000	\$324,000	\$222,000	\$306,150	\$285,000	n/a	n/a	\$285,000	\$400,000	\$581,000	\$273,075	
	Number	Detached	425	455	249	18	536	120	450	215	107	693	98	239	703	612	286	42	5,248
	of Sales	Attached	354	166	48	1	216	75	165	143	119	513	75	40	185	268	31	77	2,476
Jan		Apartment	716	326	77	0	175	403	407	187	186	758	57	11	613	1,954	76	42	5,988
May. 2008	Median Selling	Detached Attached	\$740,000 \$450,400	\$644,000 \$460,000	\$629,000 \$440,300	n/a n/a	\$492,000 \$321,500	\$570,501 \$399,000	\$910,000 \$610,000	\$530,000 \$390,500	\$670,000 \$435,500	\$716,500 \$459,000	\$490,500 \$420,000	\$392,000 \$294,000	\$684,000 \$525,000	\$1,502,000 \$725,000	\$1,552,500 \$949,000	\$888,500 \$680,000	n/a
Year-to-date	Price	Apartment	\$335,000	\$285,500	\$338,000	n/a	\$321,500	\$399,000	\$369,900	\$246,750	\$337,500	\$325,000	\$280,000	\$294,000 n/a	\$325,000	\$448,000	\$949,000 \$761,500	\$289,500	II/a
			4000,000	<del>+</del> 200,000	\$555,000		\$200,000	Ţ_0.,E00	\$555,550	42.0,700	<b>\$00.,000</b>	<b>\$020,000</b>	<b>\$200,000</b>		\$0,000	ψσ,σσσ	4.0.,000	<b>\$200,000</b>	

Note: Median Selling Prices are not reported for areas with less than 20 sales or for the Gulf Islands

## **MLS® LISTINGS Facts**

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REALES OF GREATE			, Ped	SMODE			,							punos au					
May 2009		Burnaby	Coquitlam	Delta - South	Islands - Gulf	Maple Ridge/Pitt Mead	New Westminster	North Vancouver	Port Coquitlam	Port Moody/Belcarra	Richmond	Squamish	Sunshine Coast	Vancouver East	Vancouver West	West Vancouver/House	Whistler/Pemberton	101ALS	
	Number	Detached	151	165	71	26	179	31	171	57	51	215	49	124	256	247	118	17	1,928
May	of Listings	Attached Apartment	124 238	65 126	12 26	0	71 43	21 113	62 183	35 73	28 46	158 223	29 32	21 8	64 176	124 608	10 28	35 22	859 1,946
2009	% Sales to Listings	Attached	93% 77%	70% 72%	89% 83%	23% n/a	80% 65%	103% 95%	78% 94%	60%	57% 121%	79% 80%	37% 31%	36% 24%	70% 92%	94% 82%	47% 70%	24% 11%	n/a
	Number	Apartment Detached	79% 153	55% 205	58% 99	0% 19	56% 194	81% 34	56% 150	34% 55	72% 44	90%	31% 38	50% 107	79% 242	87% 266	68% 124	41% 19	1,962
April	of	Attached Apartment	121	51	8	0	54	21	70	40	46	169	28	8	81	121	14	33	865
2009	- 3	Detached	223 63%	94 51%	17 57%	0 5%	43 65%	114 91%	118 73%	60 89%	50 41%	263 63%	39 29%	29 29%	175 69%	552 73%	28 48%	17 16%	1,822
	% Sales to Listings	Attached	73%	71%	138%	n/a	89%	43%	70%	98%	52%	78%	18%	38%	47%	81%	21%	33%	n/a
	<b>.</b> .	Apartment Detached	73% 264	63%	47% 110	n/a 11	37% 304	69% 59	71% 255	68% 125	52% 74	62% 365	8%	17% 177	55% 441	76% 435	46% 164	35% 29	3,188
	Number of	Attached	169	326 83	9	0	107	37	255 105	60	74 59	231	49 34	21	102	435 171	154	34	1,237
May	Listings	Apartment	320	224	28	0	98	209	202	89	102	331	24	7	253	1,010	37	31	2,965
2008	% Sales to Listings	Detached Attached Apartment	36% 43% 44%	32% 54% 34%	48% 144% 57%	45% n/a n/a	42% 30% 27%	66% 38% 48%	40% 42% 42%	42% 62% 46%	26% 41% 32%	41% 51% 47%	65% 44% 46%	29% 33% 43%	37% 48% 43%	33% 39% 42%	37% 53% 49%	31% 26% 23%	n/a
	Number	Detached	713	803	408	75	938	178	701	273	215	977	171	499	1,055	1,116	530	97	8,749
Jan	of Listings	Attached Apartment	565 1.049	282 481	52 99	1 3	333 213	86 577	280 630	188 262	182 230	660 1,037	105 112	47 54	276 817	614 2,935	51 132	164 117	3,886 8,748
May. 2009		Detached	54%	46%	56%	12%	48%	52%	53%	57%	35%	53%	28%	27%	57%	64%	37%	15%	0,740
Year-to-date*	% Sales to Listings	Attached Apartment	56% 57%	45% 50%	60% 52%	0%	46% 37%	56% 56%	54% 50%	67% 46%	54% 48%	62% 61%	25% 17%	34% 26%	53% 49%	51% 56%	22% 42%	21%	n/a
	Number	Detached	1,045	1,188	489	53	1,220	243	923	46%	48% 277	1,472	218	625	1,703	1,552	756	136	12,372
	of	Attached	723	336	68	1	377	150	332	291	238	868	135	76	351	702	69	167	4,884
Jan	Listings	Apartment	1,457	836	124	0	393	867	839	372	436	1,606	88	38	1,115	4,249	163	170	12,753
May. 2008	% Sales to	Detached Attached	41% 49%	38% 49%	51% 71%	34% 100%	44% 57%	49% 50%	49% 50%	46% 49%	39% 50%	47% 59%	45% 56%	38% 53%	41% 53%	39% 38%	38% 45%	31% 46%	n/a
Year-to-date*	Listings	Apartment	49%	39%	62%	n/a	45%	46%	49%	50%	43%	47%	65%	29%	55%	46%	47%	25%	

<sup>\*</sup> Year-to-date listings represent a cumulative total of listings rather than total active listings.

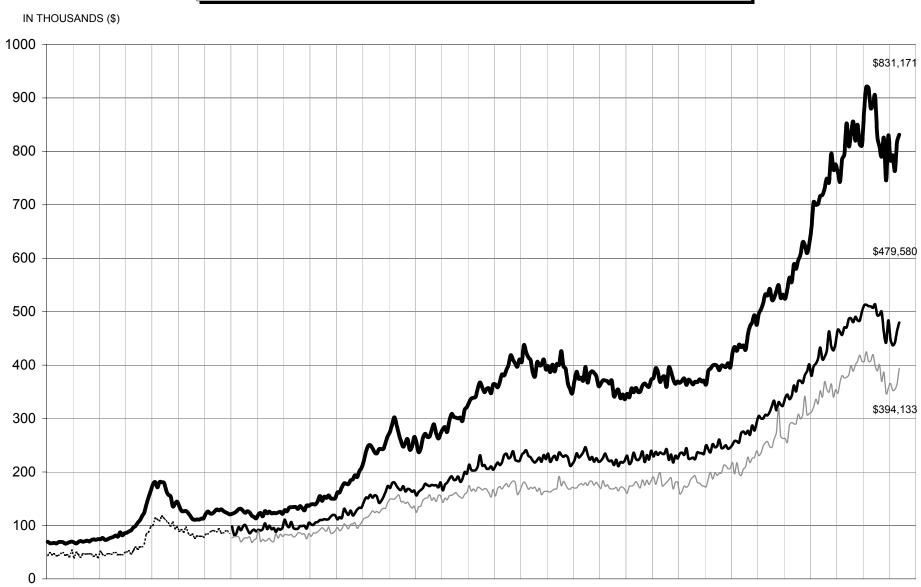
## **Real Estate Board of Greater Vancouver**

### **Listing & Sales Activity Summary**

	1 May 2008	List 2 Apr 2009	ings 3 May 2009	Col. 2 & 3 Percentage Variance	5 May 2008	6 Apr 2009	7 May 2009	Sales Col. 6 & 7 Percentage Variance	9 Mar 2008 - May 2008	10 Mar 2009 - May 2009	Col. 9 & 10 Percentage Variance
BURNABY  DETACHED  ATTACHED  APARTMENTS	264 169 320	153 121 223	151 124 238	<b>%</b> -1.3 2.5 6.7	94 73 141	96 88 162	140 96 187	<b>%</b> 45.8 9.1 15.4	289 242 468	306 251 483	% 5.9 3.7 3.2
COQUITLAM  DETACHED ATTACHED APARTMENTS	326	205	165	-19.5	105	104	116	11.5	323	302	-6.5
	83	51	65	27.5	45	36	47	30.6	115	112	-2.6
	224	94	126	34.0	77	59	69	16.9	214	167	-22.0
DELTA DETACHED ATTACHED APARTMENTS	110	99	71	-28.3	53	56	63	12.5	175	192	9.7
	9	8	12	50.0	13	11	10	-9.1	33	26	-21.2
	28	17	26	52.9	16	8	15	87.5	50	35	-30.0
MAPLE RIDGE/PITT MEADOWS  DETACHED  ATTACHED  APARTMENTS	304	194	179	-7.7	127	127	144	13.4	362	363	0.3
	107	54	71	31.5	32	48	46	-4.2	144	124	-13.9
	98	43	43	0.0	26	16	24	50.0	116	57	-50.9
NORTH VANCOUVER											
DETACHED	255	150	171	14.0	102	109	134	22.9	323	312	-3.4
ATTACHED	105	70	62	-11.4	44	49	58	18.4	114	136	19.3
APARTMENTS	202	118	183	55.1	84	84	103	22.6	251	252	0.4
NEW WESTMINSTER  DETACHED ATTACHED APARTMENTS	59	34	31	-8.8	39	31	32	3.2	89	77	-13.5
	37	21	21	0.0	14	9	20	122.2	44	37	-15.9
	209	114	113	-0.9	100	79	92	16.5	286	250	-12.6
PORT MOODY/BELCARRA  DETACHED ATTACHED APARTMENTS	74	44	51	15.9	19	18	29	61.1	63	59	-6.3
	59	46	28	-39.1	24	24	34	41.7	73	73	0.0
	102	50	46	-8.0	33	26	33	26.9	130	85	-34.6
PORT COQUITLAM  DETACHED ATTACHED APARTMENTS	125	55	57	3.6	53	49	34	-30.6	157	111	-29.3
	60	40	35	-12.5	37	39	40	2.6	91	101	11.0
	89	60	73	21.7	41	41	25	-39.0	126	97	-23.0
RICHMOND DETACHED ATTACHED APARTMENTS	365	213	215	0.9	149	135	170	25.9	483	423	-12.4
	231	169	158	-6.5	118	132	127	-3.8	339	348	2.7
	331	263	223	-15.2	157	162	200	23.5	493	492	-0.2
SUNSHINE COAST  DETACHED ATTACHED APARTMENTS	177	107	124	15.9	51	31	45	45.2	168	106	-36.9
	21	8	21	162.5	7	3	5	66.7	29	12	-58.6
	7	29	8	-72.4	3	5	4	-20.0	9	12	33.3
SQUAMISH  DETACHED ATTACHED APARTMENTS	49	38	49	28.9	32	11	18	63.6	68	36	-47.1
	34	28	29	3.6	15	5	9	80.0	55	20	-63.6
	24	39	32	-17.9	11	3	10	233.3	36	15	-58.3
VANCOUVER EAST DETACHED ATTACHED APARTMENTS	441	242	256	5.8	162	167	180	7.8	487	466	-4.3
	102	81	64	-21.0	49	38	59	55.3	139	117	-15.8
	253	175	176	0.6	108	97	139	43.3	413	317	-23.2
VANCOUVER WEST  DETACHED ATTACHED APARTMENTS	435	266	247	-7.1	142	193	232	20.2	399	569	42.6
	171	121	124	2.5	66	98	102	4.1	188	261	38.8
	1010	552	608	10.1	422	418	529	26.6	1264	1281	1.3
WHISTLER DETACHED ATTACHED APARTMENTS	29	19	17	-10.5	9	3	4	33.3	26	9	-65.4
	34	33	35	6.1	9	11	4	-63.6	43	22	-48.8
	31	17	22	29.4	7	6	9	50.0	24	23	-4.2
WEST VANCOUVER/HOWE SOUND											
DETACHED	164	124	118	-4.8	61	59	55	-6.8	188	149	-20.7
ATTACHED	15	14	10	-28.6	8	3	7	133.3	24	10	-58.3
APARTMENTS	37	28	28	0.0	18	13	19	46.2	51	47	-7.8
GRAND TOTALS DETACHED ATTACHED	3177	1943	1902	-2.1	1198	1189	1396	17.4	3600	3480	-3.3
	1237	865	859	-0.7	554	594	664	11.8	1673	1650	-1.4
APARTMENTS	2965	1822	1945	6.8	1244	1179	1458	23.7	3931	3613	-8.1

#### Real Estate Board of Greater Vancouver Average Price Graph January 1977 to May 2009

DETACHED ----- CONDOMINIUM ——ATTACHED ——APARTMENTS



1977 1978 1979 1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009

NOTE: From 1977 - 1984 condominium averages were not separated into attached & apartment.