News Release



FOR IMMEDIATE RELEASE:

Balanced conditions come to the Metro Vancouver housing market for the holiday season

VANCOUVER, BC – December 4, 2023– With one month left in 2023, a steady increase in housing inventory is offering home buyers across Metro Vancouver¹ among the largest selection to choose from since 2021.

The Real Estate Board of Greater Vancouver (REBGV) reports that residential sales² in the region totalled 1,702 in November 2023, a 4.7 per cent increase from the 1,625 sales recorded in November 2022. This was 33 per cent below the 10-year seasonal average (2,538).

"We've been watching the number of active listings in our market increase over the past few months, which is giving buyers more to choose from than they've been used to seeing over the past few years," Andrew Lis, REBGV's director of economics and data analytics said. "When paired with the seasonal slowdown in sales we typically see this time of year, this increase in supply is creating balanced conditions across Metro Vancouver's housing market."

There were 3,369 detached, attached and apartment properties newly listed for sale on the Multiple Listing Service® (MLS®) in Metro Vancouver in November 2023. This represents a 9.8 per cent increase compared to the 3,069 properties listed in November 2022. This was 2.8 per cent below the 10-year seasonal average (3,464).

The total number of properties currently listed for sale on the MLS® system in Metro Vancouver is 10,931, a 13.5 per cent increase compared to November 2022 (9,633). This is 3.7 per cent above the 10-year seasonal average (10,543).

Across all detached, attached and apartment property types, the sales-to-active listings ratio for November 2023 is 16.3 per cent. By property type, the ratio is 12.7 per cent for detached homes, 19.8 per cent for attached, and 18.2 per cent for apartments.

Analysis of the historical data suggests downward pressure on home prices occurs when the ratio dips below 12 per cent for a sustained period, while home prices often experience upward pressure when it surpasses 20 per cent over several months.

"Balanced market conditions typically come with flatter price trends, and that's what we've seen in the market since the summer months. These trends follow a period where prices rose over seven per cent earlier in the year," Lis said. "You probably won't find Cyber Monday discounts, but prices have edged lower by a few per cent since the summer. And with most economists expecting mortgage rates to fall modestly in 2024, market conditions for buyers are arguably the most favorable we've seen in some time in our market."

The MLS® Home Price Index composite benchmark price for all residential properties in Metro Vancouver is currently \$1,185,100. This represents a 4.9 per cent increase over November 2022 and a one per cent decrease compared to October 2023.

Sales of detached homes in November 2023 reached 523, a seven per cent increase from the 489 detached sales recorded in November 2022. The benchmark price for a detached home is \$1,982,600. This represents a 6.8 per cent increase from November 2022 and a 0.9 per cent decrease compared to October 2023.

Sales of apartment homes reached 850 in November 2023, a 0.4 per cent increase compared to the 847 sales in November 2022. The benchmark price of an apartment home is \$762,700. This represents a 6.2 per cent increase from November 2022 and a one per cent decrease compared to October 2023.

Attached home sales in November 2023 totalled 316, a 12.5 per cent increase compared to the 281 sales in November 2022. The benchmark price of a townhouse³ is \$1,092,600. This represents a 6.9 per cent increase from November 2022 and a 0.7 per cent decrease compared to October 2023.

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- 1. Editor's Note: Areas covered by the Real Estate Board of Greater Vancouver include: Bowen Island, Burnaby, Coquitlam, Maple Ridge, New Westminster, North Vancouver, Pitt Meadows, Port Coquitlam, Port Moody, Richmond, South Delta, Squamish, Sunshine Coast, Vancouver, West Vancouver, and Whistler.
- 2. REBGV is now including multifamily and land sales and listings in this monthly report. Previously, we only included detached, attached, and apartment sales, and these additional categories, which typically account for roughly one to two per cent of total MLS® activity per month, are being included for completeness in our reporting.
- 3. In calculating the MLS® HPI, Altus Group uses a narrower definition of "attached" properties than is used by REBGV in our "attached" statistics, preferring to use "townhouse" as their benchmark property.

The Real Estate Board of Greater Vancouver is an association representing more than 15,000 REALTORS® and their companies. The Board provides a variety of member services, including the Multiple Listing Service®. For more information on real estate, statistics, and buying or selling a home, contact a local REALTOR® or visit www.rebgv.org.

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November 2023



| Property Type | Area | Benchmark | Price | 1 Month | 3 Month | 6 Month | 1 Year | 3 Year | 5 Year | 10 Year |
|-------------------------|-------------------|-------------|-------|----------|----------|----------|----------|----------|----------|---------|
| | | Price | Index | Change % | |
| Residential / Composite | Lower Mainland | \$1,120,600 | 340.5 | -1.0% | -2.3% | -0.6% | 4.5% | 26.3% | 29.9% | 88.6% |
| | Greater Vancouver | \$1,185,100 | 335.6 | -1.0% | -1.9% | -0.2% | 4.9% | 22.4% | 24.5% | 78.2% |
| | Bowen Island | \$1,431,400 | 300.4 | 0.9% | 1.2% | 5.4% | 3.3% | 26.5% | 45.3% | 143.2% |
| | Burnaby East | \$1,166,400 | 362.9 | -2.2% | -2.4% | 0.6% | 4.6% | 22.1% | 20.6% | 104.9% |
| | Burnaby North | \$1,003,000 | 334.0 | -1.8% | -1.6% | -1.5% | 2.4% | 18.0% | 24.4% | 95.6% |
| | Burnaby South | \$1,106,600 | 349.2 | -1.4% | -2.8% | -0.5% | 5.0% | 21.8% | 24.0% | 92.6% |
| | Coquitlam | \$1,102,300 | 344.7 | -1.1% | -2.8% | -1.1% | 2.7% | 25.8% | 30.7% | 112.4% |
| | Ladner | \$1,137,100 | 330.3 | -2.0% | -3.5% | -0.7% | 6.4% | 34.5% | 37.9% | 120.1% |
| | Maple Ridge | \$967,400 | 334.9 | -1.7% | -3.8% | -1.5% | 4.3% | 34.6% | 44.2% | 149.9% |
| | New Westminster | \$828,200 | 375.4 | -1.0% | -2.2% | 0.1% | 4.8% | 26.3% | 28.2% | 115.7% |
| | North Vancouver | \$1,370,300 | 314.9 | -1.6% | -1.7% | -1.9% | 3.4% | 19.5% | 26.2% | 85.8% |
| | Pitt Meadows | \$908,800 | 363.1 | -0.8% | -2.0% | 0.3% | 5.7% | 35.0% | 47.7% | 167.8% |
| | Port Coquitlam | \$947,700 | 364.5 | -0.7% | -2.4% | -0.4% | 6.2% | 37.2% | 43.7% | 142.8% |
| | Port Moody | \$1,125,700 | 355.6 | -1.2% | -0.3% | 1.2% | 2.9% | 31.7% | 32.4% | 137.1% |
| | Richmond | \$1,174,800 | 385.8 | -0.4% | -1.1% | -1.5% | 6.5% | 29.5% | 26.7% | 93.6% |
| | Squamish | \$1,101,800 | 359.8 | 1.2% | -0.1% | 1.1% | 6.1% | 31.9% | 44.8% | 160.5% |
| | Sunshine Coast | \$821,400 | 301.2 | -1.1% | -2.4% | 1.5% | 0.4% | 27.1% | 41.1% | 144.5% |
| | Tsawwassen | \$1,230,100 | 319.6 | 0.9% | 1.1% | 0.7% | 6.3% | 30.0% | 25.9% | 111.2% |
| | Vancouver East | \$1,207,600 | 375.6 | -0.8% | -2.5% | 1.2% | 7.2% | 22.5% | 25.9% | 93.0% |
| | Vancouver West | \$1,325,900 | 311.7 | -0.4% | -1.5% | 0.5% | 6.0% | 12.0% | 8.4% | 44.2% |
| | West Vancouver | \$2,560,500 | 276.0 | -3.7% | -3.8% | -0.2% | -1.3% | 6.4% | 8.8% | 45.0% |
| | Whistler | \$1,388,200 | 311.9 | 1.0% | -0.8% | -0.1% | 4.0% | 32.2% | 52.9% | 174.8% |
| Single Family Detached | Lower Mainland | \$1,764,500 | 386.4 | -0.8% | -2.1% | 1.1% | 6.9% | 29.8% | 38.6% | 105.3% |
| | Greater Vancouver | \$1,982,600 | 368.7 | -0.9% | -1.8% | 1.5% | 6.8% | 25.2% | 30.1% | 85.3% |
| | Bowen Island | \$1,434,700 | 300.6 | 0.9% | 1.2% | 5.4% | 3.4% | 26.6% | 45.4% | 143.2% |
| | Burnaby East | \$1,819,400 | 389.1 | -4.0% | -5.4% | -0.3% | 4.5% | 26.4% | 29.8% | 117.4% |
| | Burnaby North | \$2,057,900 | 393.5 | -1.0% | 0.5% | 3.9% | 7.3% | 30.0% | 38.5% | 120.2% |
| | Burnaby South | \$2,168,800 | 406.4 | -1.4% | -3.6% | -0.4% | 7.7% | 26.4% | 33.4% | 107.3% |
| | Coquitlam | \$1,788,800 | 414.2 | -0.4% | -0.5% | 1.9% | 5.2% | 33.1% | 43.3% | 149.2% |
| | Ladner | \$1,379,000 | 333.7 | -3.1% | -4.7% | -1.1% | 6.5% | 31.0% | 44.0% | 124.7% |
| | Maple Ridge | \$1,246,200 | 364.0 | -2.6% | -4.9% | -1.2% | 5.1% | 33.8% | 49.9% | 167.3% |
| | New Westminster | \$1,504,200 | 372.4 | -3.0% | -5.2% | -1.4% | 3.7% | 26.1% | 32.8% | 114.8% |
| | North Vancouver | \$2,211,700 | 343.3 | -2.7% | -2.5% | -2.5% | 3.7% | 21.4% | 31.7% | 106.2% |
| | Pitt Meadows | \$1,266,400 | 380.9 | -2.4% | -3.9% | -0.7% | 9.2% | 32.1% | 51.8% | 168.6% |
| | Port Coquitlam | \$1,373,800 | 387.0 | -0.9% | -4.5% | -1.3% | 7.1% | 36.4% | 45.5% | 162.4% |
| | Port Moody | \$2,077,300 | 394.3 | -0.6% | 0.0% | 3.5% | 5.5% | 36.9% | 33.9% | 151.3% |
| | Richmond | \$2,162,800 | 440.2 | 0.3% | -1.7% | -1.2% | 6.1% | 29.0% | 26.5% | 110.2% |
| | Squamish | \$1,572,700 | 384.8 | 0.1% | -1.4% | -4.5% | -3.6% | 24.9% | 44.9% | 196.2% |
| | Sunshine Coast | \$864,300 | 302.0 | -1.8% | -3.3% | 0.3% | -2.7% | 25.1% | 41.3% | 143.5% |
| | Tsawwassen | \$1,589,600 | 351.4 | 1.1% | 2.7% | 2.3% | 8.4% | 34.2% | 37.1% | 136.0% |
| | Vancouver East | \$1,868,000 | 415.5 | -0.5% | -2.4% | 2.5% | 8.9% | 23.9% | 31.2% | 115.0% |
| | Vancouver West | \$3,468,300 | 360.4 | 0.9% | -1.4% | 3.9% | 9.8% | 11.3% | 13.3% | 58.4% |
| | West Vancouver | \$3,207,300 | 296.9 | -3.6% | -2.0% | 3.1% | 2.3% | 10.6% | 13.1% | 55.6% |
| · · | Whistler | \$2,417,400 | 316.2 | -0.3% | -1.8% | -4.0% | -4.7% | 28.0% | 47.5% | 153.6% |

HOW TO READ THE TABLE:

- Benchmark Price: Estimated sale price of a benchmark property. Benchmarks represent a typical property within each market.
- Price Index: Index numbers estimate the percentage change in price on typical and constant quality properties over time. All figures are based on past sales.
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In January 2005, the indexes are set to 100.

Townhome properties are similar to Attached properties, a category that was used in the previous MLSLink HPI, but do not included duplexes.

The above info is deemed reliable, but is not guaranteed. All dollar amounts in CDN.





November 2023



| Property Type | Area | Benchmark Price | Price Index | 1 Month Change % | 3 Month Change % | 6 Month Change % | 1 Year Change % | 3 Year Change % | 5 Year Change % | 10 Year Change % |
|---------------|-------------------|--------------------|----------------|---------------------|---------------------|---------------------|--------------------|--------------------|--------------------|---------------------|
| Townhouse | Lower Mainland | \$966,600 | 368.1 | -0.8% | -1.0% | 1.1% | 6.1% | 37.8% | 40.4% | 136.6% |
| | Greater Vancouver | \$1,092,600 | 379.5 | -0.7% | -1.0% | 0.9% | 6.9% | 33.8% | 35.9% | 133.8% |
| | Burnaby East | \$882,500 | 380.4 | -2.5% | -2.3% | 0.9% | 4.7% | 24.2% | 28.7% | 128.6% |
| | Burnaby North | \$898,200 | 369.0 | -0.9% | -1.8% | -0.5% | 6.0% | 28.1% | 30.1% | 130.2% |
| | Burnaby South | \$1,005,900 | 379.3 | -1.3% | -3.0% | 1.4% | 7.1% | 26.6% | 28.6% | 129.5% |
| | Coquitlam | \$1,042,100 | 406.3 | -2.0% | -2.7% | -1.6% | 4.9% | 34.6% | 41.1% | 166.1% |
| | Ladner | \$998,300 | 398.8 | -0.6% | 1.0% | 2.5% | 13.1% | 42.4% | 33.1% | 152.1% |
| | Maple Ridge | \$776,000 | 389.0 | 0.6% | 1.6% | 1.0% | 6.7% | 41.1% | 46.4% | 186.7% |
| | New Westminster | \$952,200 | 400.4 | -1.2% | -0.8% | 0.8% | 5.6% | 37.1% | 37.9% | 140.6% |
| | North Vancouver | \$1,357,600 | 363.7 | 0.6% | 2.9% | 4.3% | 8.8% | 36.1% | 47.1% | 139.4% |
| | Pitt Meadows | \$831,400 | 406.8 | 0.2% | 0.2% | 0.7% | -0.6% | 39.4% | 42.0% | 176.4% |
| | Port Coquitlam | \$944,100 | 379.3 | -0.9% | -1.0% | 1.6% | 8.9% | 40.4% | 47.6% | 160.3% |
| | Port Moody | \$1,033,500 | 398.4 | -1.3% | -2.3% | -0.8% | 4.4% | 35.4% | 42.8% | 165.4% |
| | Richmond | \$1,097,600 | 396.1 | -0.7% | -2.1% | -2.0% | 5.7% | 33.0% | 33.4% | 124.9% |
| | Squamish | \$1,062,400 | 381.9 | -0.2% | -0.3% | 4.8% | 10.8% | 40.5% | 44.5% | 202.6% |
| | Sunshine Coast | \$766,800 | 354.0 | -0.2% | 0.0% | 5.6% | 12.8% | 46.2% | 51.7% | 182.3% |
| | Tsawwassen | \$1,005,600 | 297.3 | -0.8% | 0.1% | 0.0% | 7.6% | 26.1% | 3.6% | 81.1% |
| | Vancouver East | \$1,109,800 | 366.0 | -0.8% | -2.3% | 0.1% | 6.6% | 24.1% | 28.0% | 105.3% |
| | Vancouver West | \$1,460,600 | 332.3 | -1.4% | -2.5% | 0.2% | 2.9% | 20.8% | 15.7% | 92.5% |
| | Whistler | \$1,527,300 | 395.9 | -1.2% | -0.6% | 4.9% | 14.4% | 47.6% | 59.2% | 244.6% |
| Apartment | Lower Mainland | \$708,900 | 354.1 | -0.8% | -1.1% | 0.2% | 5.9% | 25.5% | 25.9% | 112.8% |
| | Greater Vancouver | \$762,700 | 351.5 | -1.0% | -0.9% | 0.3% | 6.2% | 22.8% | 23.0% | 110.5% |
| | Burnaby East | \$807,900 | 345.7 | 0.0% | 1.1% | 2.4% | 5.9% | 22.6% | 18.2% | 112.3% |
| | Burnaby North | \$741,200 | 369.1 | -1.7% | -0.9% | -1.6% | 4.1% | 25.2% | 29.1% | 122.8% |
| | Burnaby South | \$806,600 | 386.5 | -1.7% | -2.0% | 0.1% | 7.1% | 24.2% | 22.6% | 119.5% |
| | Coquitlam | \$712,500 | 403.9 | -1.5% | -4.1% | -1.6% | 2.8% | 26.2% | 28.7% | 158.4% |
| | Ladner | \$725,300 | 368.9 | 2.2% | -0.9% | 2.9% | 4.8% | 47.0% | 47.9% | 165.0% |
| | Maple Ridge | \$531,100 | 371.7 | -0.1% | -2.6% | -0.2% | 3.3% | 35.4% | 39.8% | 172.7% |
| | New Westminster | \$658,000 | 401.5 | 0.0% | -0.2% | 1.7% | 6.7% | 26.6% | 25.1% | 138.3% |
| | North Vancouver | \$804,500 | 324.0 | -1.2% | -1.6% | 0.2% | 5.5% | 19.6% | 24.9% | 114.4% |
| | Pitt Meadows | \$606,000 | 414.2 | -0.1% | -2.2% | 0.7% | 4.7% | 32.0% | 34.6% | 175.9% |
| | Port Coquitlam | \$628,700 | 429.4 | -0.4% | 0.3% | 0.5% | 4.0% | 32.5% | 38.2% | 173.9% |
| | Port Moody | \$739,500 | 397.2 | -1.6% | 1.4% | 3.2% | 6.6% | 26.6% | 30.6% | 163.2% |
| | Richmond | \$753,500 | 414.0 | -1.3% | 0.9% | 0.9% | 10.5% | 31.3% | 32.2% | 135.4% |
| | Squamish | \$660,900 | 392.0 | 5.1% | 4.3% | 10.7% | 27.2% | 44.9% | 54.6% | 240.3% |
| | Sunshine Coast | \$618,400 | 352.8 | 4.8% | 3.8% | 11.8% | 26.1% | 35.5% | 34.6% | 156.0% |
| | Tsawwassen | \$694,300 | 325.5 | 2.5% | -1.2% | 2.3% | 4.8% | 33.7% | 28.0% | 136.6% |
| | Vancouver East | \$705,400 | 406.6 | -1.4% | -2.5% | -0.3% | 4.0% | 15.9% | 17.8% | 108.5% |
| | Vancouver West | \$842,800 | 321.7 | -1.0% | -0.5% | -0.8% | 4.5% | 14.9% | 11.8% | 90.0% |
| | West Vancouver | \$1,240,600 | 241.7 | -3.8% | -8.6% | -4.6% | -1.1% | 9.1% | 6.9% | 80.4% |
| | Whistler | \$770,200 | 331.3 | 5.5% | 5.7% | 12.8% | 31.7% | 55.5% | 71.2% | 251.0% |

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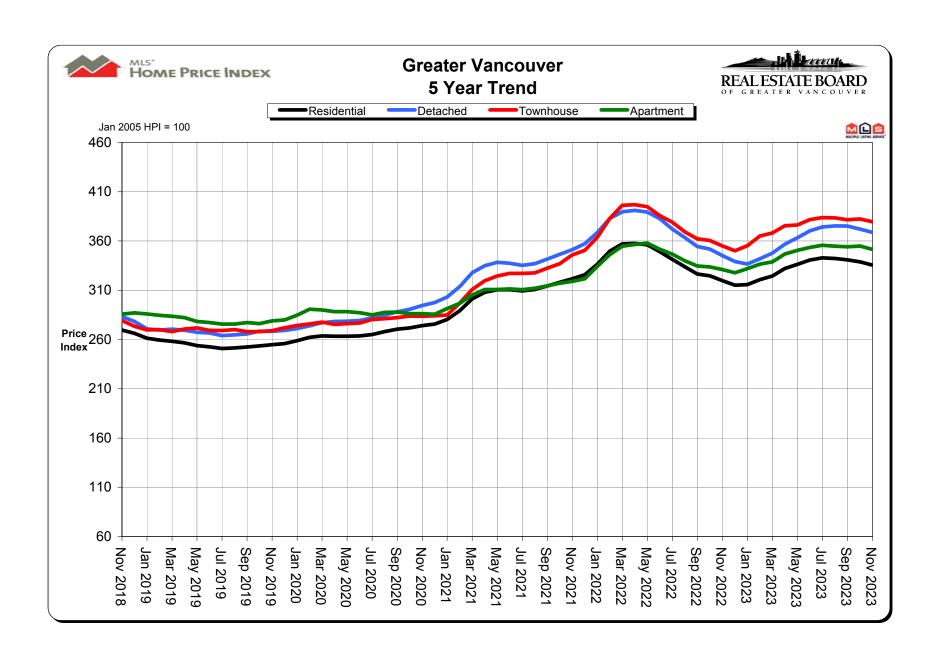
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MLS® SALES Facts

| REALEST OF GREATE | R VAN | SOAR couv | | Coquitlam | Delta - South | Islands - Gulf | Maple Ridge/Pitt Meado | New Westminster | North Vancouver | Port Coquitiam | Port Moody/Belcarra | Richmond | Squamish | Sunshine Coast | Vancouver East | Vancouver West | West Vancouver/Hows s | Whistler/Pemberton | TOTALS |
|----------------------|-------------------|-----------------------|----------------------------|----------------------------|--------------------------|------------------|--------------------------|--------------------------|----------------------------|--------------------------|----------------------------|----------------------------|----------------------------|------------------------|----------------------------|----------------------------|----------------------------|----------------------------|------------|
| | Number of | Detached Attached | 37 37 | 36 41 | 27 7 | 7 0 | 65 32 | 13 5 | 55 33 | 13 17 | 9 7 | 55 26 | 14 16 | 28 4 | 59 38 | 55 37 | 33 3 | 13 13 | 519 316 |
| November | Sales | Apartment | 141 | 82 | 7 | 0 | 26 | 47 | 66 | 25 | 23 | 95 | 8 | 4 | 77 | 223 | 12 | 14 | 850 |
| 2023 | Median | Detached | \$1,900,000 | \$1,780,444 | \$1,470,000 | n/a | \$1,190,000 | n/a | \$2,100,000 | n/a | n/a | \$1,980,000 | n/a | \$949,405 | \$1,926,000 | \$3,330,000 | \$2,977,777 | n/a | |
| | Selling | Attached | \$1,103,600 | \$1,167,000 | n/a | n/a | \$757,000 | n/a | \$1,390,000 | n/a | n/a | \$1,110,000 | n/a | n/a | \$1,380,000 | \$1,499,000 | n/a | n/a | n/a |
| | Price | Apartment | \$735,000 | \$622,500 | n/a | n/a | \$540,000 | \$592,500 | \$770,000 | \$600,000 | \$655,000 | \$679,450 | n/a | n/a | \$661,000 | \$825,000 | n/a | n/a | |
| | Number | Detached | 55 | 48 | 24 | 5 | 69 | 16 | 59 | 15 | 16 | 50 | 8 | 22 | 78 | 71 | 27 | 11 | 574 |
| Ootobor | of Sales | Attached | 46 | 40 | 13 | 0 | 23 | 6 | 37 | 13 | 10 | 40 | 13 | 3 | 52 | 47 | 2 | 11 | 356 |
| October 2023 | | Apartment Detached | 176 \$1,927,250 | 79 \$1,662,500 | 14 \$1,452,500 | 0 n/a | 36 \$1,250,000 | 59 n/a | 98 \$2,050,000 | 26 n/a | 25 n/a | 126 \$2,245,000 | 8 n/a | 4 \$952,262 | 100 \$2,045,000 | 231 \$3,360,000 | 24 \$3,650,000 | 38 n/a | 1,044 |
| 2020 | Median Selling | Attached | \$1,927,230 | \$1,079,900 | n/a | n/a | \$780,000 | n/a | \$1,485,000 | n/a | n/a | \$1,037,000 | n/a | n/a | \$1,402,500 | \$1,500,000 | n/a | n/a | n/a |
| | Price | Apartment | \$700,000 | \$670,000 | n/a | n/a | \$523,450 | \$599,000 | \$828,500 | \$611,250 | \$750,000 | \$699,000 | n/a | n/a | \$700,000 | \$844,800 | \$1,332,000 | \$575,000 | |
| | Number | Detached | 45 | 37 | 28 | 7 | 60 | 17 | 55 | 11 | 12 | 53 | 11 | 23 | 50 | 53 | 16 | 8 | 486 |
| | of | Attached | 44 | 20 | 7 | 0 | 36 | 5 | 15 | 7 | 7 | 47 | 8 | 2 | 40 | 29 | 1 | 13 | 281 |
| November | Sales | Apartment | 134 | 76 | 12 | 0 | 20 | 43 | 79 | 21 | 13 | 109 | 11 | 2 | 77 | 224 | 11 | 15 | 847 |
| 2022 | Median | Detached | \$1,943,750 | \$1,550,000 | \$1,453,750 | n/a | \$1,175,000 | n/a | \$1,925,000 | n/a | n/a | \$2,025,000 | n/a | \$850,000 | \$1,697,500 | \$3,185,000 | n/a | n/a | i |
| | Selling Price | Attached | \$910,950 | \$1,140,000 | n/a | n/a | \$712,500 | n/a | n/a | n/a | n/a | \$1,030,000 | n/a | n/a | \$1,333,333 | \$1,444,000 | n/a | n/a | n/a |
| | | Apartment Detached | \$670,000 597 | \$661,950 610 | n/a 379 | n/a 61 | \$490,000 863 | \$597,500 190 | \$805,000 663 | \$525,000 242 | n/a 156 | \$650,000 775 | n/a 157 | n/a 361 | \$615,800 853 | \$789,000 783 | n/a 345 | n/a 116 | 7,151 |
| | Number of | Attached | 545 | 438 | 165 | 0 | 468 | 103 | 364 | 164 | 159 | 622 | 151 | 67 | 605 | 487 | 43 | 174 | 4,555 |
| Jan | Sales | Apartment | 2,226 | 1,054 | 172 | 2 | 427 | 705 | 1,025 | 311 | 378 | 1,644 | 106 | 56 | 1,224 | 3,177 | 205 | 245 | 12,957 |
| Nov. 2023 | Median | Detached | \$1,950,000 | \$1,747,500 | \$1,475,000 | \$801,000 | \$1,250,000 | \$1,536,500 | \$2,100,000 | \$1,381,250 | \$1,885,000 | \$1,991,944 | \$1,450,000 | \$950,000 | \$1,927,000 | \$3,500,000 | \$3,087,500 | \$2,350,000 | |
| Voorto data | Selling | Attached | \$1,093,500 | \$1,159,950 | \$1,020,000 | n/a | \$790,000 | \$966,500 | \$1,416,500 | \$940,000 | \$1,025,000 | \$1,131,500 | \$975,000 | \$660,000 | \$1,400,000 | \$1,625,000 | \$1,880,000 | \$1,370,000 | n/a |
| Year-to-date | Price | Apartment | \$726,700 | \$678,900 | \$640,000 | n/a | \$522,000 | \$615,000 | \$789,900 | \$600,000 | \$725,000 | \$683,000 | \$630,000 | \$485,000 | \$679,950 | \$845,000 | \$1,245,000 | \$650,000 | |
| | Number | Detached | 668 | 693 | 402 | 62 | 926 | 195 | 726 | 313 | 168 | 877 | 181 | 482 | 920 | 822 | 411 | 111 | 7,957 |
| lan | of Sales | Attached | 546 | 358 | 130 | 2 | 513 | 128 | 394 | 212 | 174 | 738 | 154 | 74 | 553 | 542 | 56 | 188 | 4,762 |
| Jan Nov. 2022 | | Apartment Detached | 2,365 | 1,258 | 203 | \$709,000 | 475 \$1.365,000 | 853 \$1.575.000 | 1,146 | 402 \$1,475,000 | 289 | 1,885 | 134 | \$000,000 | 1,509 | 3,885 | 161 | 271 \$2,050,000 | 14,889 |
| 1404. 2022 | Median Selling | Attached | \$2,057,000 \$1,030,000 | \$1,780,000 \$1,121,000 | \$1,600,000 \$951,400 | \$798,000 n/a | \$1,365,000 \$830,000 | \$1,575,000 \$998,950 | \$2,150,000 \$1,350,000 | \$1,475,000 \$970,000 | \$2,017,000 \$1,049,450 | \$2,050,000 \$1,120,000 | \$1,545,000 \$1,033,700 | \$999,000 \$633,000 | \$1,940,000 \$1,379,000 | \$3,405,888 \$1,565,000 | \$3,000,000 \$2,224,500 | \$2,950,000 \$1,422,000 | n/a |
| Year-to-date | Price | Apartment | \$710,000 | \$690,000 | \$655,000 | n/a | \$540,000 | \$611,250 | \$777,000 | \$579,900 | \$735,000 | \$670,400 | \$674,500 | \$579,000 | \$670,000 | | \$1,107,500 | \$599,000 | 1114 |
| | | | | | | - | | | | | | | . , | | | | | | * |

Note: Median Selling Prices are not reported for areas with less than 20 sales or for the Gulf Islands



MLS® LISTINGS Facts

| REALEST OF GREATE | ER VAN | BOAR couv | | Coquitiam | Delta - South | Islands - Gulf | Maple Ridge/Pitt Meadows | New Westminster | North Vancouver | Port Coquitiam | Port Moody/Belcarra | Richmond | Squamish | Sunshine Coast | Vancouver East | Vancouver West | West Vancouver/Hows s | Whistler/Pemberton | TOTALS |
|-------------------|------------------------|-----------------------|--------------|--------------|---------------|----------------|--------------------------|-----------------|-----------------|----------------|---------------------|----------------|------------|----------------|----------------|----------------|-----------------------|--------------------|-----------------|
| | Number of | Detached Attached | 57 58 | 75 63 | 41 16 | 5 0 | 117 47 | 27 16 | 83 49 | 28 15 | 29 18 | 118 67 | 23 15 | 63 7 | 115 142 | 94 67 | 97 7 | 15 28 | 987 615 |
| November | Listings | Apartment | 264 | 148 | 13 | 0 | 66 | 88 | 132 | 41 | 35 | 213 | 19 | 6 | 151 | 516 | , 30 | 34 | 1,756 |
| 2023 | 9/ Salaa ta | Detached | 65% | 48% | 66% | 140% | 56% | 48% | 66% | 46% | 31% | 47% | 61% | 44% | 51% | 59% | 34% | 87% | |
| | % Sales to Listings | Attached | 64% | 65% | 44% | n/a | 68% | 31% | 67% | 113% | 39% | 39% | 107% | 57% | 27% | 55% | 43% | 46% | n/a |
| | | Apartment | 53% | 55% | 54% | n/a | 39% | 53% | 50% | 61% | 66% | 45% | 42% | 67% | 51% | 43% | 40% | 41% | |
| | Number | Detached | 107 | 113 | 65 | 6 | 200 | 29 | 133 | 42 | 24 | 140 | 27 | 90 | 169 | 157 | 113 | 36 | 1,451 |
| October | of Listings | Attached Apartment | 79 | 100 | 23 | 0 | 84 | 14 | 75 457 | 22 | 15 | 94 | 36 | 8 | 155 | 123 | 10 | 22 | 860 |
| 2023 | J. J. | Detached | 376 51% | 190 42% | 28 37% | 83% | 79 35% | 106 55% | 157 44% | 49 36% | 42 67% | 242 36% | 27 30% | 8 24% | 243 46% | 718 45% | 40 24% | 33 31% | 2,339 |
| 2020 | % Sales to | | 58% | 40% | 57% | n/a | 27% | 43% | 49% | 59% | 67% | 43% | 36% | 38% | 34% | 38% | 20% | 50% | n/a |
| | Listings | Apartment | 47% | 42% | 50% | 0% | 46% | 56% | 62% | 53% | 60% | 52% | 30% | 50% | 41% | 32% | 60% | 115% | |
| | Number | Detached | 79 | 81 | 39 | 7 | 115 | 29 | 70 | 35 | 20 | 78 | 14 | 37 | 89 | 142 | 66 | 14 | 915 |
| | of | Attached | 56 | 37 | 5 | 0 | 52 | 17 | 52 | 13 | 12 | 49 | 8 | 8 | 97 | 90 | 12 | 16 | 524 |
| November | Listings | Apartment | 236 | 123 | 8 | 0 | 44 | 78 | 130 | 43 | 52 | 166 | 20 | 4 | 142 | 520 | 32 | 18 | 1,616 |
| 2022 | % Sales to | Detached | 57% | 46% | 72% | 100% | 52% | 59% | 79% | 31% | 60% | 68% | 79% | 62% | 56% | 37% | 24% | 57% | |
| | Listings | Attached | 79% | 54% | 140% | n/a | 69% | 29% | 29% | 54% | 58% | 96% | 100% | 25% | 41% | 32% | 8% | 81% | n/a |
| | | Apartment | 57% | 62% | 150% | n/a | 45% | 55% | 61% | 49% | 25% | 66% | 55% | 50% | 54% | 43% | 34% | 83% | 45.005 |
| | Number of | Detached Attached | 1,165 | 1,169 848 | 731 | 117 | 1,932 | 364 | 1,300 | 459 | 325 | 1,706 | 376 254 | 1,041 118 | 1,746 | 1,797 | 1,386 | 281 297 | 15,895 8,517 |
| Jan | Listings | Apartment | 904 3,797 | 848 1,818 | 284 264 | 5 3 | 750 790 | 187 1,136 | 637 1,709 | 244 519 | 237 544 | 1,096 2,792 | 254 197 | 118 | 1,346 2,321 | 1,189 7,136 | 121 414 | 297 345 | 23,889 |
| Nov. 2023 | | Detached | 51% | 52% | 52% | 52% | 45% | 52% | 51% | 53% | 48% | 45% | 42% | 35% | 49% | 44% | 25% | 41% | 20,000 |
| | % Sales to Listings | Attached | 60% | 52% | 58% | 0% | 62% | 55% | 57% | 67% | 67% | 57% | 59% | 57% | 45% | 41% | 36% | 59% | n/a |
| Year-to-date* | Listings | Apartment | 59% | 58% | 65% | 67% | 54% | 62% | 60% | 60% | 69% | 59% | 54% | 54% | 53% | 45% | 50% | 71% | |
| | Number | Detached | 1,352 | 1,385 | 819 | 125 | 2,261 | 432 | 1,447 | 598 | 331 | 1,989 | 400 | 989 | 1,989 | 2,167 | 1,412 | 270 | 17,966 |
| | of Listings | Attached | 956 | 644 | 211 | 10 | 999 | 233 | 722 | 334 | 272 | 1,313 | 260 | 118 | 1,206 | 1,220 | 124 | 305 | 8,927 |
| Jan | Listings | Apartment | 3,803 | 2,019 | 276 | 5 | 788 | 1,312 | 1,897 | 652 | 528 | 3,000 | 245 | 98 | 2,563 | 7,749 | 421 | 403 | 25,759 |
| Nov. 2022 | % Sales to | Detached | 49% | 50% | 49% | 50% | 41% | 45% | 50% | 52% | 51% | 44% | 45% | 49% | 46% | 38% | 29% | 41% | |
| Year-to-date* | Listings | Attached | 57% | 56% | 62% | 20% | 51% | 55% | 55% | 63% | 64% | 56% | 59% | 63% | 46% | 44% | 45% | 62% | n/a |
| | <u> </u> | Apartment | 62% | 62% | 74% | 60% | 60% | 65% | 60% | 62% | 55% | 63% | 55% | 51% | 59% | 50% | 38% | 67% | •0• |

^{*} Year-to-date listings represent a cumulative total of listings rather than total active listings.





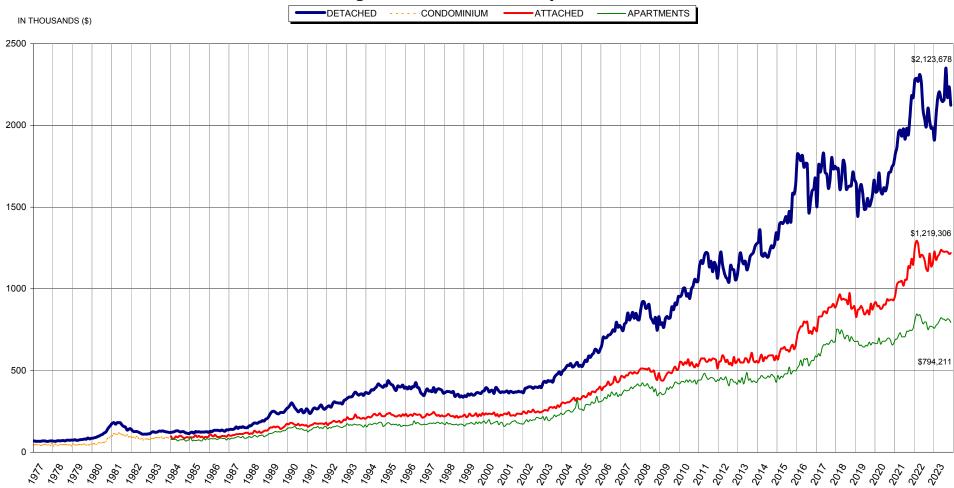
Listing & Sales Activity Summary



| | | | <u>ings</u> | | | | | <u>Sales</u> | | | |
|---------------------------|------------------|------------------|------------------|--------------------------------------|------------------|------------------|------------------|--------------------------------------|-----------------------------|------------------------------|---------------------------------------|
| | 1 Nov 2022 | 2 Oct 2023 | 3 Nov 2023 | Col. 2 & 3 Percentage Variance | 5 Nov 2022 | 6 Oct 2023 | 7 Nov 2023 | Col. 6 & 7 Percentage Variance | 9 Sep 2022 - Nov 2022 | 10 Sep 2023 - Nov 2023 | Col. 9 & 10 Percentage Variance |
| BURNABY | | | | % | | | | % | | | % |
| DETACHED | 79 | 107 | 57 | -46.7 | 45 | 55 | 37 | -32.7 | 123 | 138 | 12.2 |
| ATTACHED APARTMENTS | 56 236 | 79 376 | 58 264 | -26.6 -29.8 | 44 134 | 46 176 | 37 141 | -19.6 -19.9 | 124 438 | 123 488 | -0.8 11.4 |
| COQUITLAM | | | | | - | - | | | | | |
| DETACHED | 81 | 113 | 75 | -33.6 | 37 | 48 | 36 | -25.0 | 145 | 137 | -5.5 |
| ATTACHED | 37 | 100 | 63 | -37.0 | 20 | 40 | 41 | 2.5 | 64 | 113 | 76.6 |
| APARTMENTS | 123 | 190 | 148 | -22.1 | 76 | 79 | 82 | 3.8 | 259 | 244 | -5.8 |
| DELTA DETACHED | 39 | 65 | 41 | -36.9 | 28 | 24 | 27 | 12.5 | 82 | 86 | 4.9 |
| ATTACHED | 5 | 23 | 16 | -30.4 | 7 | 13 | 7 | -46.2 | 23 | 40 | 73.9 |
| APARTMENTS | 8 | 28 | 13 | -53.6 | 12 | 14 | 7 | -50.0 | 32 | 34 | 6.3 |
| MAPLE RIDGE/PITT MEADOWS | | | | | | | | | | 400 | |
| DETACHED ATTACHED | 115 52 | 200 84 | 117 47 | -41.5 -44.0 | 60 36 | 69 23 | 65 32 | -5.8 39.1 | 200 95 | 192 94 | -4.0 -1.1 |
| APARTMENTS | 44 | 79 | 66 | -16.5 | 20 | 36 | 26 | -27.8 | 74 | 97 | 31.1 |
| NORTH VANCOUVER | | | | | | | | | | | |
| DETACHED ATTACHED | 70 52 | 133 75 | 83 49 | -37.6 -34.7 | 55 15 | 59 37 | 55 33 | -6.8 -10.8 | 167 81 | 165 103 | -1.2 27.2 |
| APARTMENTS | 130 | 157 | 132 | -15.9 | 79 | 98 | 66 | -32.7 | 223 | 248 | 11.2 |
| NEW WESTMINSTER | | | | | | | | | | | |
| DETACHED | 29 | 29 | 27 | -6.9 | 17 5 | 16 | 13 | -18.8 | 35 16 | 40 17 | 14.3 |
| ATTACHED APARTMENTS | 17 78 | 14 106 | 16 88 | 14.3 -17.0 | 43 | 6 59 | 5 47 | -16.7 -20.3 | 152 | 161 | 6.3 5.9 |
| PORT MOODY/BELCARRA | | | | | | | | | | | |
| DETACHED | 20 | 24 | 29 | 20.8 | 12 | 16 | 9 | -43.8 | 33 | 38 | 15.2 |
| ATTACHED APARTMENTS | 12 52 | 15 42 | 18 35 | 20.0 -16.7 | 7 13 | 10 25 | 7 23 | -30.0 -8.0 | 31 64 | 30 65 | -3.2 1.6 |
| PORT COQUITLAM | | | | | | | | | | | |
| DETACHED | 35 | 42 | 28 | -33.3 | 11 | 15 | 13 | -13.3 | 48 | 55 | 14.6 |
| ATTACHED APARTMENTS | 13 43 | 22 49 | 15 41 | -31.8 -16.3 | 7 21 | 13 26 | 17 25 | 30.8 -3.8 | 32 71 | 45 74 | 40.6 4.2 |
| | 43 | 49 | 41 | -10.3 | 21 | 20 | 25 | -3.0 | 71 | 74 | 4.2 |
| RICHMOND DETACHED | 78 | 140 | 118 | -15.7 | 53 | 50 | 55 | 10.0 | 165 | 179 | 8.5 |
| ATTACHED | 49 | 94 | 67 | -28.7 | 47 | 40 | 26 | -35.0 | 147 | 117 | -20.4 |
| APARTMENTS | 166 | 242 | 213 | -12.0 | 109 | 126 | 95 | -24.6 | 348 | 351 | 0.9 |
| SUNSHINE COAST DETACHED | 37 | 00 | 63 | 20.0 | 22 | 22 | 20 | 27.3 | 0.0 | 75 | -12.8 |
| ATTACHED | 8 | 90 8 | 7 | -30.0 -12.5 | 23 2 | 22 3 | 28 4 | 33.3 | 86 10 | 75 12 | 20.0 |
| APARTMENTS | 4 | 8 | 6 | -25.0 | 2 | 4 | 4 | 0.0 | 6 | 12 | 100.0 |
| SQUAMISH | | | | | | _ | | | | | |
| DETACHED ATTACHED | 14 8 | 27 36 | 23 15 | -14.8 -58.3 | 11 8 | 8 13 | 14 16 | 75.0 23.1 | 38 19 | 29 42 | -23.7 121.1 |
| APARTMENTS | 20 | 27 | 19 | -29.6 | 11 | 8 | 8 | 0.0 | 33 | 23 | -30.3 |
| VANCOUVER EAST | | | | | | | | | | | |
| DETACHED ATTACHED | 89 97 | 169 155 | 115 142 | -32.0 -8.4 | 50 40 | 78 52 | 59 38 | -24.4 -26.9 | 172 102 | 205 117 | 19.2 14.7 |
| APARTMENTS | 142 | 243 | 151 | -37.9 | 77 | 100 | 77 | -23.0 | 264 | 274 | 3.8 |
| VANCOUVER WEST | | | | | | | | | | | |
| DETACHED ATTACHED | 142 90 | 157 123 | 94 67 | -40.1 -45.5 | 53 29 | 71 47 | 55 37 | -22.5 -21.3 | 180 95 | 181 128 | 0.6 34.7 |
| APARTMENTS | 520 | 718 | 516 | -45.5 | 224 | 231 | 223 | -3.5 | 674 | 692 | 2.7 |
| WHISTLER/PEMBERTON | | | | | | | | | | | |
| DETACHED | 14 | 36 | 15 | -58.3 | 8 | 11 | 13 | 18.2 | 26 | 32 | 23.1 |
| ATTACHED APARTMENTS | 16 18 | 22 33 | 28 34 | 27.3 3.0 | 13 15 | 11 38 | 13 14 | 18.2 -63.2 | 38 55 | 35 65 | -7.9 18.2 |
| WEST VANCOUVER/HOWE SOUND | | | | | | | | | | | |
| DETACHED | 66 | 113 | 97 | -14.2 | 16 | 27 | 33 | 22.2 | 69 | 92 | 33.3 |
| ATTACHED APARTMENTS | 12 32 | 10 40 | 7 30 | -30.0 -25.0 | 1 11 | 2 24 | 3 12 | 50.0 -50.0 | 11 37 | 8 54 | -27.3 45.9 |
| GRAND TOTALS | | | | | | | | | | | |
| DETACHED | 908 | 1445 | 982 | -32.0 | 479 | 569 | 512 | -10.0 | 1569 | 1644 | 4.8 |
| ATTACHED | 524 | 860 | 615 | -28.5 | 281 | 356 | 316 | -11.2 | 888 | 1024 | 15.3 |
| APARTMENTS | 1616 | 2338 | 1756 | -24.9 | 847 | 1044 | 850 | -18.6 | 2730 | 2882 | 5.6 |



Residential Average Sale Prices - January 1977 to November 2023



NOTE: From 1977 - 1984 condominium averages were not separated into attached & apartment.

